



The Pioneer Housing and Community Group Limited

Annual Report and
Financial Statements

**Year ended
31 March 2022**

A photograph of a modern brick building with large windows. The building is partially obscured by a teal overlay on the left. The text "Castle Vale Community Housing" is visible on the brick wall, along with the Pioneer Group logo. A street sign for "ST. CUTHBERTS PLACE" is visible at the bottom right.

 Castle Vale
Community Housing

ST. CUTHBERTS PLACE

The Pioneer Housing and Community Group Limited and its subsidiaries**Annual report and Financial Statements
for the year ended 31 March 2022**

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1. The word "Association" throughout this report refers specifically to The Pioneer Housing and Community Group Limited entity.

2. The word "Group" throughout this report refers to the consolidated results of The Pioneer Housing and Community Group Limited and its subsidiaries.

Pioneer Group Board

Carole Wildman (Chair)
Francis Burrows
Ian Campbell
Latisha Clark-Dhir
Jonathan Driffill
Rose Klemperer
Andrew Olawale
Stuart Roberts
Fern Watson (from 1 September 2021)
Sue Spicer (until 1 September 2021)

Executive Leadership Team

| | |
|----------------|---|
| Simon Wilson | Chief Executive |
| Kate Foley | Housing and Customer Services Director |
| Martyn Hencher | Finance Director and Company Secretary |
| David Livesey | Asset Management and Development Director |
| Lisa Martinali | Community Regeneration Director |

Advisors

Statutory Auditor

Mazars LLP
1st Floor
2 Chamberlain Square
Birmingham
B3 2AX

Principal Bankers

Barclays Bank
15 Colmore Row
Birmingham
B3 2BH

Registered Office

11 High Street
Castle Vale
Birmingham
B35 7PR

Legal Status

Co-operative and Community Benefit Societies Number: 28414R
Regulator of Social Housing Registration Number: L4118
HMRC Charity Reference Number: ZD10516
Member of the National Housing Federation

Introduction

The Board of the Pioneer Group is pleased to present its report and audited financial statements for the year ended 31 March 2022.

The Pioneer Housing and Community Group Limited (the Pioneer Group) is a charitable registered society, registered in England and Wales under the Co-operative and Community Benefit Societies Act 2014 (28414R), and is a registered provider of social housing regulated by the Regulator of Social Housing (L4418).

Vision and mission

The Pioneer Group's vision is:

- **Making lives and communities better**

The Pioneer Group's mission is:

- **As an anchor organisation, use our Group strength to provide great homes and help build resilient communities where people can thrive.**

Principal activities

The principal activity of the Pioneer Group is providing social housing in north and east Birmingham, with the vast majority of the stock in Castle Vale, Birmingham. Social housing represents 84% of the Group's turnover (2021: 80%).

To achieve its wider mission to build resilient communities where people can thrive, the Pioneer Group also provides a range of other people, community and housing-focussed services including:

- Community regeneration, including health, family support, young people services and community facilities
- Market rented homes
- CCTV
- A small number of commercial properties on Castle Vale High Street
- Sports and leisure facilities at Castle Vale Stadium

The Pioneer Group owns and manages 2,487 social and market rent homes, of which 2,374 (95%) are in Castle Vale. Other homes are in neighbouring areas of north and east Birmingham, primarily Stechford (70 homes) and Stockland Green (37 homes).

Pioneer Group structure

The Pioneer Group is the group parent. It is a charitable Registered Provider, holding all the Group's housing assets and all of its borrowing. It develops and lets housing under the brands of:

- Castle Vale Community Housing – social housing
- Stockland Green Community Housing – market rent and social housing
- Pioneer Places – market rent and social housing

The Pioneer Group provides central services including finance, treasury, human resources, information technology and governance to the wider group. It also delivers the strategic and operational services of asset management and housing development, housing management and customer services, and community partnerships.

The Pioneer Group has two subsidiaries:

- **Compass Support Services Limited**
A charity registered with the Charity Commission, delivering a range of people based services including health and wellbeing, youth and employment services
- **The Merlin Venture Limited**
A company limited by guarantee, which ceased trading on 30 July 2021 and became dormant.

This structure allows for other brands or organisations to join the Group in the future. There are no financial cross guarantees between the group members, which protects the social housing assets.

The Pioneer Group heritage

The government-sponsored Housing Action Trust programme ran in Castle Vale, Birmingham, from 1993 to 2005, refurbishing existing homes, building new homes, and investing in the wider environment of the estate. Castle Vale was transformed into a modern, low rise estate, with only two high rise buildings remaining from the original 34. The two commercial centres on the estate were demolished and rebuilt with a range of modern retail and community facilities, and a new central park was created.

The Housing Action Trust was designed to be a temporary body and a priority was to plan for succession, once the Trust's work ended in 2005.

The Pioneer Group was founded in 1996 to be the long term anchor organisation of Castle Vale, and by 2005 had taken ownership of 2,400 homes built or refurbished as part of the regeneration programme. Compass Support Services Limited and the Merlin Venture Limited were also founded during the same period, and have subsequently joined the Pioneer Group.

This heritage makes the Pioneer Group different to other stock transfer housing associations. The Group has inherited a concentrated stock of high quality homes and retains a firm commitment to sustaining the successful regeneration of Castle Vale through wider people and community-focussed activities. The Group invests significant resources in non-social housing activities in order to ensure that this successful regeneration is maintained.

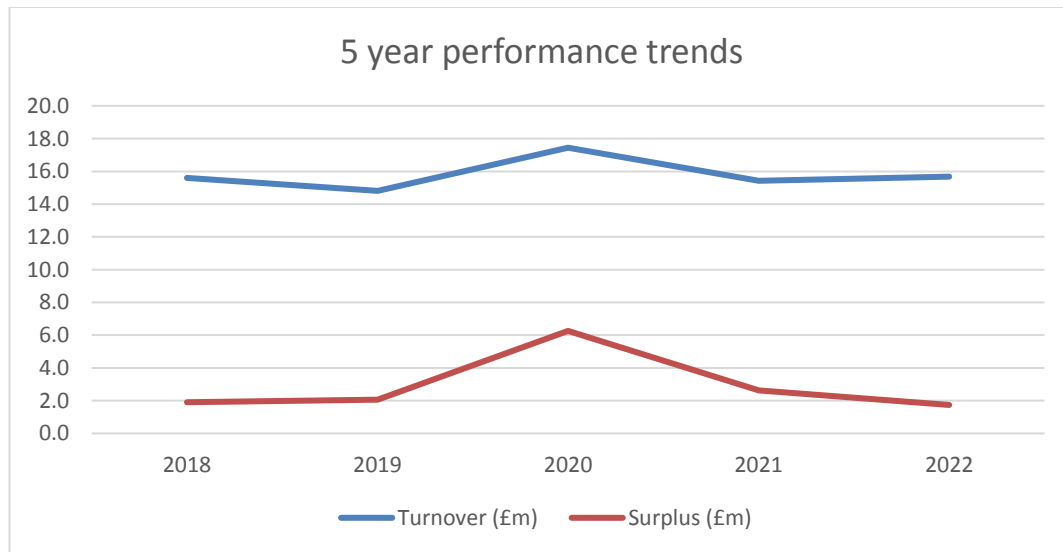
Two decades later, Castle Vale continues to be a good place to live. The quality of the housing stock is high, the environment is clean and pleasant, and there is a substantial waiting list for people wanting to live in the area.

Five year performance trends

The last five years have seen turnover remain broadly constant, with turnover being 1% higher in 2022 than 2018.

This is despite the Welfare Reform and Work Act 2016 introducing a 1% reduction in social housing rents for four years, which constrained the Group's core income stream until April 2020.

Social housing letting remains by far the most significant individual income source for the Group at 80% of total turnover; the next most significant contributors to turnover are community regeneration (8% of total) and market rent (5% of total). There has been a slight overall shift away from diversification of income, with social housing lettings making up 80% of total turnover in 2022 compared to 77% in 2018.



Operating margin from social housing lettings remains strong and averaged 40% across the period.

The lower margin and £0.9 million reduction in surplus in 2022 is primarily due to additional expenditure on routine maintenance and servicing, including a £0.4 million increase in expenditure on electrical servicing and £0.2 million increase in the cost of void repairs. The Group had largely addressed a backlog of outstanding electrical safety certificates in 2021, but there was a greater level of expenditure in 2022 to address recommendations arising from the new certificates. In addition, the cost of void repairs has risen by £0.2 million. The Group has seen a substantial increase in high value voids, with more properties requiring clearing and cleaning.

Operating margin from all activities averaged 32% across the five year period. The unusually high surplus in 2020 was driven by the government's Voluntary Right to Buy pilot, which generated a surplus of £3.4 million in 2020 and has now come to an end.

The Group's development programme ensured that overall property numbers rose over the period, despite the ongoing popularity of the Group's homes under the Right to Buy and the Group's participation in the Midlands Voluntary Right to Buy pilot.

The Pioneer Group has plans to add 250 new homes over the period 2020-25, which will increase the proportion of turnover from social housing lettings.

| | 2018 | 2019 | 2020 | 2021 | 2022 |
|---|-------------|-------------|-------------|-------------|-------------|
| Turnover | £15.6m | £14.8m | £17.4m | £15.4m | £15.7m |
| Operating surplus | £5.6m | £4.1m | £8.0m | £4.4m | £3.2m |
| Surplus | £1.9m | £2.1m | £6.3m | £2.6m | £1.7m |
| Operating margin | 36% | 28% | 46% | 28% | 21% |
| Operating margin – social housing lettings | 46% | 42% | 41% | 35% | 29% |
| Homes provided – social and market rent | 2,459 | 2,459 | 2,467 | 2,464 | 2,487 |

Corporate Plan 2020-25

The Corporate Plan organises the Group's activity around three key themes, with clear measures of success to be achieved by 31 March 2025.

The themes seek to build on the successful platform built over the previous five years, retaining existing strengths but with a clear focus on improving core services to deliver greater customer satisfaction.

Great, safe homes

- **Great landlord** – be in the best 25% of landlords for tenants' overall satisfaction with services
- **Great homes** – 1,500 new bathrooms, 500 kitchens and 700 properties to receive new windows
- **More homes** – build 250 new homes
- **Warmer homes** – increase average SAP rating of homes by 2 points to 73
- **Safe homes** – full legal compliance and no actions outstanding

Strong, vibrant communities

- **Clean and green** – 85% satisfied with the overall appearance of their neighbourhood
- **Support people** – 90% aggregate positive outcomes for service users
- **Community pledge** – invest a minimum of £2.5 million in Castle Vale, maximising social value
- **Partnership** – 95% of community plan activities successfully undertaken
- **Community voice** – 75% satisfied that their views are listened to and acted on

Business excellence

- **People** – 90% staff satisfaction
- **Money** – achieve financial plan and regulatory metrics
- **Governance** – robust governance that enables retention of G1 rating
- **Process** – great processes and better enabled technology to deliver great services
- **Sector leadership** – ensure a high profile for the work of the Pioneer Group across the sector, city, region and country

Some highlights of our work in 2021/22

The second year of the Corporate Plan focussed activity on a small number of key projects, several of which commenced in 2020/21, which will provide a platform for the remainder of the 2020-25 Corporate Plan period. Some of the significant projects for the year were:

- **Great, safe homes**

Our first priority for 2020-25 is to deliver excellent landlord services, with our tenants rating us as one of the best housing associations in the country. In 2020/21, we commenced a Castle Vale stories consultation exercise to understand more about customer expectations, experience and priorities. This presented evidence to enable us to design future services and to identify areas of housing management that we need to strengthen. Following this consultation exercise, this year we have developed a **Tenant Service Improvement Strategy**, focussing on delivering against the key priorities for tenants and residents. This provides assurance on compliance with the Consumer Standards and the wider provisions of the Social Housing White Paper.

The **safety of our tenants** remains a high priority. All Fire Risk assessments have been completed with good progress in addressing items identified, and compliance reporting has been developed for board assurance. Procurement of compliance contracts will take place in 2022/23.

In 2020/21, we have delivered the final **30 new homes** at our scheme at Manor House, Stechford. We had intended to deliver 24 further new homes by completing our scheme at the former Greenwood Academy site in Castle Vale, but the site has experienced delays during the year, in part due to the pandemic, and is now expected to complete in 2022/23.

We have finalised our approach to **market rented homes**, developing our investment approach to our current stock and clarifying specifically how, when and where we will invest in stock acquisition to add to our market rent portfolio. As part of this, the Board has approved acquiring up to 30 additional market rented properties over the next five years.

We have developed a framework, to be implemented in 2022/23, to clarify our approach to **leaseholder sinking funds**, to ensure the amounts we collect are in line with the expected long term costs of maintenance.

- **Strong, vibrant communities**

To respond to the economic challenges facing our tenants and wider communities we have developed an **employment, training and skills strategy** to support financial capability and promote a work first ethos. This provides a clear approach to employment delivery, training and volunteering, and enables us to achieve the best outcomes for our communities.

- **Business excellence**

During this year work was undertaken to understand the ability of the organisation to retain and develop **agile working** practices over the longer term. Following extensive research and consultation we formally adopted agile working, developing clearly defined principles, policies, procedures and guidance. The three guiding principles are the need for agile working to deliver for customers, the business and staff.

During 2021/22 we implemented a range of **new IT systems** to complement our existing housing management system, strengthening our approach to compliance, tenancy management, income collection and performance reporting. In parallel, **data quality** was improved, particularly for our property data, and aligned to the processes of our core databases. Work on both these areas will continue in 2022/23.

Our tenants and staff trust us with their personal data, and the Board takes its responsibilities under the **Data Protection Act** very seriously. We carried out work to embed compliance during 2021/22, providing refresher training to all colleagues, updating our Registers of Processing Activities (ROPAs) and completing Data Protection Impact Assessments.

Our commitments in 2022/23

Our annual planning process has identified 11 key projects for delivery this year:

- **Great, safe homes**

In 2022/23, we will deliver **38 new homes** by completing our developments at Slade Road, Stockland Green, and the former Greenwood Academy site in Castle Vale. We will also continue to seek further land and partnership opportunities during the year to ensure we can deliver 250 homes in total by 2025.

We will develop a **Financial Inclusion Strategy** to support tenants and residents to sustain financial resilience through the ongoing cost of living squeeze. It will detail partner organisations, as well as access to financial information, including debt advice. The Financial Inclusion Strategy will also outline the importance of access to advice being underpinned by the need to improve financial capability.

We will consult with customers and professional advisers on the recommendations coming out of the new **Fire Safety** legislation (Fire Safety Act and Building Safety Act) and consider the application of fire suppression measures to our complex building stock.

We will implement new **sinking funds** in line with our new framework to protect leaseholders from large unexpected repairs costs and ensure sinking fund contributions are reasonable.

- **Strong, vibrant communities**

The **Castle Vale Stadium** is an important local resource. To support its financial viability, we will develop growth proposals including potential investment in the site, to increase usage by the local community, supporting football academies and coaching.

- **Business excellence**

We will develop a **People and Organisational Development Strategy** and supporting policies with clearly defined principles and an approach to developing staff that will allow Pioneer to achieve its aim of becoming an employer of choice.

We will continue to implement process and cultural changes to ensure continued **data quality** in 2022/23. This includes automating compliance with our retention periods and ensuring the ongoing accuracy of data within our core systems.

During 2021/22 we implemented a range of **new IT systems** to complement our existing housing management system, strengthening our approach to compliance, income collection and performance reporting. The programme of work will now focus on completing implementation of the remaining asset management modules.

We formally adopted agile working in 2021/22. To complement this new approach to work, we will develop **IT infrastructure** to facilitate effective agile working across the Group, the first phase of which includes procuring and implementing Office 365 to meet the needs of the business in an agile environment.

The Pioneer Group will be subject to a cyclical **In-Depth Assessment** process by the Regulator of Social Housing during the year, to consider the Group's compliance against the regulatory standards. The Group will devote appropriate resources to supporting this process and engaging with the regulator, in the spirit of the co-regulatory framework, with the aim of retaining a G1/V1 rating.

Principal risks and uncertainties

The Pioneer Group has a comprehensive and well-established risk management process. Strategic risks are assessed and reported quarterly through the Corporate Risk Plan. The risk framework is accompanied by clear risk appetites and golden rules set by the Board.

The Pioneer Group continues to evolve its risk process in line with best sector practice. The embedding of 4Risk software is improving assurance mapping against key controls and gives the Board an enhanced view of the Group's Corporate Risk Register. The risk framework has been reviewed in depth and the Board has adopted a new Risk Management Policy.

The principal strategic risks facing the Pioneer Group, which have the highest residual scoring in the Corporate Risk Plan, are:

| Risk | Description | Assurance/mitigation/action |
|----------------------|---|--|
| Rental income | Income reduces or is constrained by affordability for tenants and/or government policy (including welfare reform, rent increase limits, and compulsory sales) | <p>Despite the pandemic and subsequent economic pressures, income collection and arrears for social housing stock remain strong and were close to target for the year</p> <p>Residents are being offered welfare, benefits and employment advice as well as access to crisis support.</p> <p>During 2022/23 the Group will develop a Financial Inclusion Strategy to support tenants and residents to sustain financial resilience through the ongoing cost of living squeeze.</p> |

| | | |
|-----------------------------|---|--|
| Development pipeline | The Group does not deliver the number of new homes required to meet the Corporate Plan and deliver on its grant contract with Homes England | An experienced Development team is now in place with additional resources focusing on forward pipeline. The Group's Development Committee regularly scrutinizes forward pipeline. |
| Net zero carbon | Properties do not achieve SAP C by 2030 and Net Zero Carbon by 2050 | The Board has approved an Environmental Strategy outlining manageable steps to achieve SAP C by 2030. The average SAP rating for the Group's stock is currently 72 (Band C). |

The worldwide economic uncertainty arising from the pandemic and the war in Ukraine has the potential to impact on a number of strategic risks, including the three principal risks identified above. The Pioneer Group remains in a financially strong position to face this, with £7 million cash at 31 March, headroom against key covenants, access to a further £20 million revolving credit facility, and secured drawdown of £35 million loan funding in October 2022.

Financial performance

The overall financial performance of the Pioneer Group is a surplus after tax of £1.7 million (2021: £2.6 million).

This is £0.3 million below the budgeted surplus for the year. This was due to additional electrical safety works, which were more costly than anticipated.

The core activity of the Group is social housing. Social housing accounts for 84% of the Group's turnover (2021: 80%).

The Pioneer Group's operating model is to generate surpluses from the social housing assets and use these to support wider community and people focussed services, in accordance with its charitable mission.

This year the Group invested a net £0.9 million (2021: £0.4 million) in non-social housing activities, primarily in community regeneration. Community regeneration includes a range of services to support people and communities, including families, young people, health and wellbeing, restorative justice, partnership activity and community hubs.

The Pioneer Group regards these as essential parts of its charitable mission in their own right, but they also benefit core landlord services by helping to sustain tenancies and ensuring that Castle Vale remains a desirable place to live with strong demand for homes. This contributes to Pioneer's unusually low void loss for its demographic area.

Some elements of non-social housing activity are carried out as investments with the intention of generating funds to subsidise the Group's charitable aims. The most significant of these is the market rent portfolio, which represents 5% of the Group's turnover and 4% of its properties (2021: 5% of turnover, 4% of properties).

The net expenditure on non-social housing has increased in 2022, largely because of increased expenditure for community regeneration. This brings net expenditure on community regeneration back in line with previous years, after a reduction in 2021.

Total comprehensive income for the year was £2.9million (2021: £1.3 million). This was a £1.2 million increase from the surplus for the year (2021: £1.3 million decrease). This other comprehensive income relates to the defined benefit pension schemes (note 12), where changes in the financial assumptions recommended by the scheme actuary reversed the gains recognised in the previous year.

The Group's balance sheet shows a 1% increase in fixed assets to £98.4 million (2021: £97.4 million). Retained revenue reserves have risen by 9% to £35.0 million (2021: £32.1 million).

The Group's cash balance at year end was £7.0 million (2021: £9.8 million), and this is accompanied by a £20 million undrawn revolving credit facility. Despite the pandemic and economic pressures, cash balances have held up very well. This is in part due to the Group's success in securing income and preventing arrears, and in part due to enforced delays in capital expenditure resulting from the lockdowns.

This strong cash position puts the Pioneer Group in a robust liquidity position to face any further economic challenges caused by the cost of living crisis and high inflation. Longer term, this liquidity will support the Group's housing growth strategy to develop 250 new homes by 2025.

Despite spending a further £2.8 million (2021: £4.3 million) on investment activities in new and existing property, the Pioneer Group has not needed to make any loan drawdowns from its revolving credit facility during the year. Loan balances have fallen from £38.6 million to £34.2 million due to scheduled loan repayments. The Group has taken advantage of the current low interest rate environment to agree additional forward fixes; 84% of current loans are fixed and 76% are fixed in excess of 5 years (2021: 91% fixed and 70% fixed in excess of 5 years). The Group will draw down a further £35 million of funding in October 2022, with a fixed rate which has already been agreed.

All loan covenants have been met during the year.

It is the Pioneer Group Board's intention to retain sufficient levels of reserves to protect the long-term interest of tenants, allowing for the ongoing provision of accommodation at affordable rents and adequate levels of funding for future major repair and development programmes.

Value for Money – performance against regulatory metrics

The table below outlines performance against the nine metrics set out by the Regulator of Social Housing.

The trend columns are colour coded to show whether the metric is constant or improving (green) or deteriorating (red) compared to the previous year. The 2022 target column is colour coded to show whether the target was achieved (green) or not achieved (red). Peer and sector comparisons are colour coded in a four quartile system to show Pioneer's 2022 results relative to peer and sector benchmarks.

The peer comparison shows the median result for a group of 21 comparable-sized (1,000-2,500 social homes) organisations operating in England, excluding London. The national comparison shows the median result for all registered providers, from the Regulator's analysis of the global accounts for the sector. Both of these are comparisons with 2021 data, which is the most recent data available.

The Board considers that it is important to demonstrate good value for money against both immediate peers, who offer the closest like for like comparison, and the sector as a whole, to demonstrate that remaining a smaller independent provider delivers positive value for money outcomes compared to the larger providers.

| Regulatory metric | Trends | | | | | Performance | | |
|---|-------------|-------------|-------------|-------------|-------------|-------------|---------------|--------------|
| | 2019 Actual | 2020 Actual | 2021 Actual | 2022 Actual | 2023 Target | 2022 target | Sector median | Peers median |
| Reinvestment | 4.6% | 4.6% | 4.6% | 3.4% | 9.3% | 9.5% | 5.8% | 4.9% |
| New supply delivered (social housing units) | 0.0% | 1.7% | 0.0% | 1.3% | 1.6% | 1.3% | 1.3% | 0.7% |
| New supply delivered (non-social housing units) | 0.0% | 0.4% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Gearing | 46.5% | 36.2% | 35.3% | 33.1% | 42.1% | 39.0% | 43.9% | 36% |
| EBITDA MRI interest cover | 197% | 268% | 224% | 216% | 175% | 179% | 183% | 245% |
| Headline social housing cost per unit | £2,975 | £2,855 | £3,323 | £3,329 | £3,596 | £3,636 | £3,730 | £3,656 |
| Operating margin (social housing lettings) | 41.7% | 40.7% | 35.5% | 28.9% | 34.2% | 36.1% | 26.3% | 28.5% |
| Operating Margin (overall) | 25.6% | 25.3% | 25.3% | 18.3% | 21.3% | 24.5% | 23.9% | 26.4% |
| Return on capital employed | 4.2% | 7.8% | 4.1% | 3.1% | 2.5% | 3.9% | 3.3% | 3.3% |

* Sector and peer medians: 2020/21 Global Accounts benchmarking data

| | |
|--|----------------------|
| | = Upper Quartile |
| | = Better than median |
| | = Lower than median |
| | = Lower Quartile |

The 2022 results of the regulatory metrics show overall strong value for money performance, including:

- Outperforming the sector in six of the nine indicators (2021: seven);
- Outperforming peers in five of the nine indicators (2021: six);
- Achieving targets in five out of nine indicators;

The Group's efforts to grow its development programme have begun to have a positive impact, with 30 new homes completed during the year. This has resulted in new supply figures which are in line with the sector and outperform peers, and addresses an area of poor performance from 2021.

The Group maintains its overall aim to deliver 250 homes by 2025, which will represent upper quartile performance compared to peers and the wider sector. This major strategic ambition by the Board explains a number of historic and forecast movements in other metrics.

Secondly, major repairs expenditure will increase as the Group embarks on a major new programme of windows and doors. Improved windows and doors have been highlighted by tenants as a priority, will support the Group's environmental strategy and will help support tenants with the cost of living. This directly supports a number of major strategic goals including the aim to achieve upper quartile customer satisfaction by 2025.

This increasing development expenditure and major repairs expenditure will improve the reinvestment metric, which is the most significant area of poor performance in 2022. Together these factors mean that target performance in 2023 would be upper quartile performance.

Gearing will rise and EBITDA MRI interest cover will fall when £35 million new loan funding is drawn during the year to enable this investment. This is a deliberate strategic decision by the Board to support investment in new and existing homes. Gearing is still expected to be lower than average for the sector.

The Group has incurred significant cost increases during 2022, particularly around repairs and maintenance as outlined on page six. This has resulted in reduced operating margins and return on capital employed. The Group has reinstated pre-void inspections, which were paused during the pandemic, in order to address the rise in void repair costs. However in the current high inflationary environment, the Board expects significant cost pressure to continue into 2023.

These factors also contribute to reduced EBITDA MRI interest cover and increased headline social housing cost per unit. These two measures also reflect the impact of increased major repairs investment, which is a major programme and will continue to impact on these two metrics over the medium term.

The Group has consistently performed strongly compared to peers and the sector for operating margin (both social and overall), EBITDA MRI and headline social housing cost per unit. The current sector and peer comparisons compare to 2021 performance and the Board expects performance across the sector to have generally worsened as other housing associations face similar economic pressures to the Group. The Board will monitor cost pressures closely during the year and conduct further performance comparisons when sector 2022 comparators become available.

The longer term financial business plan shows that the existing measures in the Corporate Plan are expected to restore operating margin, return on capital employed and EBITDA MRI to above sector averages by 2025. This is primarily as a result of additional economies of scale driven by the Group's development programme.

Value for Money – performance against Pioneer's metrics

Alongside the regulatory metrics, Pioneer had identified four further value for money targets for the year. These cover qualitative satisfaction metrics alongside metrics covering income collection, voids and expenditure on overheads.

The trend and performance columns are colour coded in the same format as the regulatory metrics.

| Pioneer Metric | Trends | | | | | Performance | | |
|---|-------------|-------------|-------------|-------------|-------------|-------------|---------------|--------------|
| | 2019 Actual | 2020 Actual | 2021 Actual | 2022 Actual | 2023 Target | 2022 target | Sector median | Peers median |
| Overall satisfaction with landlord's services | 79% | 80% | 92% | 85% | 85% | 90% | 84% | 91% |
| Satisfaction with most recent responsive repair | 84% | 80% | 82% | 88% | 85% | 95% | 83% | 84% |
| Rent collection | 99.1% | 100.0% | 100.1% | 98.9% | 98.5% | 98.5% | 100.0% | 100.8% |
| Rent loss due to voids | 0.31% | 0.46% | 0.73% | 0.44% | 0.30% | 0.30% | 1.16% | 1.14% |

After a significant increase in overall satisfaction level last year, this year has seen a 7% decrease in satisfaction, with this trend seen across all the perception based satisfaction indicators. There remains a modest upward trend in satisfaction when viewed over the last several years. Increased customer satisfaction is a very high strategic priority for the Group and is the first objective within the Corporate Plan 2020-25.

The large increase in satisfaction last year was associated with 'covid goodwill', as the organisation was undertaking activities such as welfare calls and delivering food parcels during the lockdown period. As this one off effect diminishes, satisfaction is returning to the longer term trend. This appears to be a sectoral trend, with Housemark forecasting a four-percentage points reduction in customer satisfaction levels at year end.

Regression analysis highlights that the relative importance of repairs on overall satisfaction has increased. This is supported by the qualitative analysis, which shows that 52% of the negative comments were related to repairs, which is a significant increase compared to last year, where the figure was only 17%. Similarly, analysis of the repair dissatisfaction comments shows that the majority of tenants are dissatisfied with planned and cyclical repairs, with desired window replacements being the key complaint.

During 2022/23 all the key process based metrics (repairs completed same day, completed at first visit and appointments made and kept) consistently improved through the year. We anticipate continued improvement in these metrics, which will lead to further improvements in repairs and overall satisfaction. The Board chose to invest in an enhanced, same day repairs service in order to increase customer satisfaction. This appears to have been an effective strategic value for money decision, yielding increasing customer satisfaction with a key service.

Overall pressure on arrears and rent collection remains due to both the pandemic and the challenging economic climate. Rent collection, at 98.9%, is lower than last year (100.1%). This has been primarily driven by covid-related absences within the team, particularly during the final quarter of the year, where the seasonal increase in arrears could not be effectively managed. The new Income Analytics software is allowing officers to effectively target customers as payment difficulties arise, proactively support tenants and put payment plans in place.

We anticipate that the economic situation may deteriorate and, correspondingly, we have maintained the rent collection target of 98.5% to accommodate the forecast increase in current and former tenant arrears.

Demand for our homes remains very high. Despite the impact of the pandemic, which prevented property lettings in the initial months of 2021/22, performance has continued to outperform peers and the wider sector by a considerable margin.

Statement of the responsibilities of the Pioneer Group Board for the financial statements

Housing association legislation requires the Pioneer Group Board to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Group and Association at the end of the financial year and of the surplus of the Group and Association for the year ended on that date.

In preparing those financial statements the Pioneer Group Board is required to:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed and give details of any departures;
- prepare the financial statements on a going concern basis unless it is inappropriate;
- ensure there is no relevant audit information of which the auditors are unaware.

The Pioneer Group Board is responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Group and Association and to enable them to ensure that the accounts comply with the Co-operative and Community Benefit Societies Act 2014 and the Housing and Regeneration Act 2008.

It is also responsible for safeguarding the assets of the Group and Association and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities, by establishing and maintaining a satisfactory system of control over the Group and Association's accounting records, cash holdings and all of its receipts and remittances.

The Board members are responsible for the maintenance and integrity of the Group and Association's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from other jurisdictions.

The Board members have taken reasonable care to make themselves aware of any relevant audit information and ensure that the auditors are aware of all relevant audit information.

Going concern

The Group's activities, together with the factors likely to affect its future development, its financial position and its exposure to risk, are described above.

The Group has considerable financial resources and, as a consequence, the Pioneer Group Board believes that the Group is well placed to manage its business risks successfully despite current uncertainties in the social housing sector and wider UK economy.

The Board has conducted stress testing of its financial business plan in May 2022 and concluded that the financial plan is resilient to a wide range of potential risks. This includes risks which may arise from the current high inflation environment, including increases in voids and rent arrears, significant one off costs and sustained cost increases. The organisation has significant access to liquidity, with £35 million of secured funding from Scottish Widows to be drawn down in October 2022 and a £20 million undrawn revolving credit facility available until then. This liquidity is greater than the overall budgeted turnover for next year.

The Pioneer Group Board therefore has a reasonable expectation that the Association and the Group have adequate resources to continue in operational existence for the foreseeable future and, accordingly, continues to adopt the going concern basis in preparing the financial statements.

Closure of Tiggy Winkles day nursery

On 24 May 2021, the Board of the Merlin Venture Limited reluctantly decided to permanently close Tiggy Winkles day nursery, with effect from 30 July 2021.

The nursery had been under financial strain for some time, with children numbers well below capacity. The previous two nursery sites were consolidated into one in 2019 with a number of staff redundancies. This financial challenge was worsened by the coronavirus pandemic. On 6 April 2020 the nursery temporarily closed to the public, reopening in July 2020. Numbers of children returning in the subsequent year remained lower than expected.

The nursery was the only activity carried out by the Merlin Venture Limited. The accounts of the Merlin Venture Limited have therefore not been prepared on a going concern basis. The impact of this on the Group accounts is not material.

Governance code

The Pioneer Group Board has adopted the National Housing Federation Code of Governance 2015. The Board confirms its compliance with the code.

The Board has decided to adopt the National Housing Federation Code of Governance 2020 for future reporting periods.

Governance structure

The Pioneer Group Board is ultimately responsible for the Group and Association's strategy and policy framework. The Pioneer Group Board:

- Currently comprises nine members, including two co-optees. The present rules of the Association allow for nine members plus up to three co-optees;
- Six members are recruited directly and up to three members are nominated from the boards of Castle Vale Community Housing, Compass Support and Stockland Green Community Housing;
- Three of the nine Pioneer Group Board members should have a community connection from one of the Pioneer Group communities;
- Each member is appointed for a term of three years and may be re-appointed at the expiration of that period, subject to a maximum term of nine years;
- Meets formally not less than six times per year for regular business. A rolling programme of training for Pioneer Group Board members is in place.

Board Members are selected to bring a diverse range of skills and expertise in the Group's activities. The Board is committed to continued Board development. Individual board members are subject to annual appraisals, and the Board reviews its collective effectiveness on an annual basis. Board effectiveness is independently reviewed every three years

To support it in achieving the Group's aims, the Pioneer Group Board has delegated some responsibility to specialist committees and operational boards covering the Group's key communities.

Executive Leadership Team

The Board delegates the day to day management and implementation of the control framework to the Chief Executive and other senior leaders named on page three. The Executive Leadership Team meets weekly and officers attend Pioneer Group Board meetings.

Specialist sub-committees

• **Audit & Assurance Committee**

The committee supports the Group Board by ensuring that an effective control and assurance framework is in place across the Group. This includes overseeing the relationship with the Group's internal and external auditors. At least four members must be from Pioneer Group Board. The committee meets formally at least four times per year.

• **Development Committee**

The committee supports the Group Board by overseeing housing development for the Group. At least three members must be from Pioneer Group Board. The committee meets formally at least four times per year.

- **Remuneration Committee**

The committee is responsible for making recommendations to the Pioneer Group Board on policy, procedure and review of performance and remuneration of the Chief Executive, Executive Leadership Team and all staff. The Committee meets formally at least once per year.

Community sub-committees

Operational delivery in Pioneer's core operating areas is supported by local, community-focussed boards, with clear reporting and assurance back to Group Board:

- **Castle Vale Community Housing Board**

The board supports the Group Board by monitoring operational services in Castle Vale, including monitoring customer service performance and influencing the Group's planned initiatives. A majority of members must be tenants or residents of Castle Vale, elected by Castle Vale tenants. The board meets formally at least four times per year.

- **Stockland Green Community Housing Board**

The board supports the Group Board by monitoring operational services within Stockland Green, including supporting development of community plans and influencing the Group's planned initiatives. The board meets formally at least four times per year.

Subsidiary boards

Subsidiaries have their own boards, with clear reporting and assurance back to the Pioneer Group.

- **Compass Support Services Board**

The board is responsible for provision of people based services covering youth, family, employment, and health, and operates community facilities in Castle Vale and Falcon Lodge, Birmingham. The board meets formally at least four times per year.

- **The Merlin Venture Board**

The board is responsible for the dormant legal entity, following the decision to cease trading during the year. The Group is considering whether to wind up this legal entity. The board currently meets on an adhoc basis.

Regulatory framework for social housing

The Board considers it a priority to demonstrate high standards of governance and transparency, to comply with the regulatory framework for social housing, and to achieve strong regulatory ratings under the Governance and Financial Viability Standard.

The Pioneer Group was formally assessed by the Regulator of Social Housing in 2019 and was awarded the highest ratings of G1/V1 for governance and financial viability. An annual stability check was undertaken in November 2021 which re-confirmed a G1/V1 rating.

Additionally, the Board has undertaken a detailed self-assessment exercise against the regulatory framework and continues to proactively engage with the regulator and wider regulatory framework on an ongoing basis.

During the year, actions have been put in place to continue to strengthen internal control and ensure continued compliance. The Board has also targeted specific resources at areas which it believed could pose a significant risk to compliance.

Pioneer Group has been working to strengthen its approach to electrical safety testing, introducing a more frequent testing cycle, delivering a specialist in-house service, and investing in new software from MRI Software for recording and monitoring compliance. As part of this work, a number of properties were identified which did not have a satisfactory electrical safety test certificate within the last ten years. Last year the number of outstanding certificates stood at 70. This has now been reduced to 3, and where necessary the outstanding properties are subject to a legal process to gain access.

The Group has also identified a potential breach of the Public Contracts Regulations 2015 in how the Association commissions activity carried out by its subsidiary Compass Support. This appears to be a breach of the requirement in the Governance and Financial Viability Standard to "adhere to all relevant law". The Pioneer Group Board is currently considering a number of alternative options to resolve this next year, none of which are expected to materially affect the Group's overall finances or activities.

With these exceptions, the Board confirms its compliance with the regulatory framework, during the year and up to the signing of these accounts.

As a community-based landlord, Pioneer seeks to exceed the Tenant Involvement and Empowerment Standard and is an early adopter of the National Housing Federation's Together with Tenants Charter.

Internal control assurance

The Pioneer Group Board is responsible for the overall system of internal control throughout the Group and for reviewing its effectiveness.

In discharging its internal control responsibility, the Pioneer Group Board has evolved processes adopted by management to gain assurance that:

- Assets are protected and the Group is safeguarded from losses;
- Financial information is accurate and reliable;
- The Group works within applicable laws and regulations;
- Effectiveness and efficiency of operations is ensured.

The Pioneer Group Board recognises that no system of internal control can provide absolute assurance against material misstatement or loss or eliminate all risk of failure to achieve business objectives. The system of internal control is designed to manage key risks and to provide reasonable assurance about the preparation and reliability of financial and operational information and the safeguarding of the Group and Association's assets and interests.

In meeting its responsibilities, the Pioneer Group Board has adopted a risk-based approach to internal controls which is embedded within the normal management and governance process. This approach includes the regular evaluation of the nature and extent of risks to which the Group and Association is exposed.

The process adopted by the Pioneer Group Board in reviewing the effectiveness of the system of internal control, together with some of the key elements of the control framework, includes:

- **Appropriately qualified staff**

Experienced and suitably qualified staff are allocated responsibility for important business functions. Job descriptions are appropriate and specific and annual appraisal procedures are well established ensuring standards of performance are maintained.

- **Identification and evaluation of key risks**

Management responsibility has been clearly defined for the identification, evaluation and control of significant risks. There is a formal and ongoing process of management review in each area of the Group and Association's activities. The management team regularly considers and receives reports on significant risks facing the Group and Association and the Chief Executive is responsible for reporting to the Pioneer Group Board any significant changes affecting key risks.

- **Control environment and control procedures**

The Pioneer Group Board retains responsibility for a defined range of strategies, policies and procedures covering operational and financial compliance issues including treasury strategy and new investment projects. Policies and procedures cover issues such as delegated authority, segregation of duties, accounting, treasury management, health and safety, data and asset protection and fraud prevention, detection and reporting.

A fraud prevention policy, including a fraud response plan, is in place and subject to periodic review by the Pioneer Group Board. A fraud register exists and is reviewed annually by the Pioneer Group Board.

- **Information and financial reporting system**

Financial reporting procedures include detailed budgets for the year ahead and forecasts for subsequent years. These are reviewed and approved by the Pioneer Group Board. The Pioneer Group Board also reviews key performance indicators to assess progress towards the achievement of key business objectives, targets and outcomes.

- **Monitoring and corrective action**

A process of regular management reporting on control issues provides assurance by senior management to the Pioneer Group Board. This includes a rigorous procedure for ensuring that corrective action is taken in relation to any significant control issues, particularly those that may have a material impact on the financial statements and delivery of our services.

- **Internal audit**

The Pioneer Group contracts specialist internal auditors TIAA to provide independent assurance on key elements of the internal control framework. Internal audits carried out were gas servicing; health and safety; asbestos, lifts and water hygiene; planned investment; voids and allocations; anti-social behaviour; complaints; payroll; payments and purchase ordering process; assets and liabilities; and strategic control.

The overall internal audit opinion for the year is that, for the areas reviewed during the year, the Pioneer Group has reasonable and effective risk management, control and governance processes in place.

- **Financial planning and stress testing**

The Pioneer Group Board has continued to enhance its approach to stress testing, recognising its responsibility for the identification of potential risk scenarios and appropriate mitigations. This has included the adoption of industry standard financial planning software (Brixx). An asset and liability register is also in place and is subject to regular review and further development.

There were no identified weaknesses in internal financial control that required disclosure in the financial statements or in the auditor's report on the financial statements.

Legal Status

The Association is registered society under the Co-operative and Community Benefit Societies Act 2014 (28414R) and is also registered with the Regulator of Social Housing (L4118) as a Registered Provider.

Pioneer Group Board Members' & Chief Executive's Liability Insurance

The Association maintains insurance against the liabilities of all members of the Pioneer Group Board and Chief Executive in relation to their duties for the Group and Association.


Post Balance Sheet Events

There were no post balance sheet events.

Auditor

A resolution to re-appoint Mazars LLP as external auditor will be proposed at the forthcoming Annual General Meeting. Mazars LLP have expressed their willingness to continue in office.

By Order of the Pioneer Group Board

DocuSigned by:

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Carole Wildman
 Chair

DocuSigned by:

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Martyn Hencher
 Company Secretary

14 July 2022

Opinion

We have audited the financial statements of The Pioneer Housing and Community Group Limited (the 'parent association') and its subsidiaries (the 'group') for the year ended 31 March 2022 which comprise the Group and parent association Statements of Comprehensive Income, the Group and parent association Statements of Financial Position, the Group and parent association Statements of Changes in Reserves, the consolidated Statement of Cash Flows and notes to the financial statements, including a summary of significant accounting policies.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent association's affairs as at 31 March 2022 and of the group's and of the parent association's surplus for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Co-operative and Community Benefit Societies Act 2014, the Co-operative and Community Benefit Societies (Group Accounts) Regulations 1969, the Housing and Regeneration Act 2008 and the Accounting Direction for Private Registered Providers of Social Housing 2022.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the "Auditor's responsibilities for the audit of the financial statements" section of our report. We are independent of the Group and Parent Association in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the Board's use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Group's and parent association's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the Board with respect to going concern are described in the relevant sections of this report.

Other information

The other information comprises the information included in the Annual Report, other than the financial statements and our auditor's report thereon. The Board are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters in relation to which the Co-operative and Community Benefit Societies Act 2014 requires us to report to you if, in our opinion:

- the group and parent association has not kept proper books of account; or
- a satisfactory system of control over transactions has not been maintained; or
- the financial statements are not in agreement with the books of account; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of the Board

As explained more fully in the Statement of the Board's responsibilities set out on page 16, the Board is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Board determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Board is responsible for assessing the Group's and parent association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board either intends to liquidate the Group or parent association or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud.

Based on our understanding of the Group and parent association, and its sector, we considered that non-compliance with the following laws and regulations might have a material effect on the financial statements: employment regulation, health and safety regulations, anti-money laundering regulation, Regulator of Social Housing requirements and non-compliance with implementation of government support schemes relating to COVID-19.

To help us identify instances of non-compliance with these laws and regulations, and in identifying and assessing the risks of material misstatement in respect to non-compliance, our procedures included, but were not limited to:

- Inquiring of management and, where appropriate, those charged with governance, as to whether the group and parent association is in compliance with laws and regulations, and discussing their policies and procedures regarding compliance with laws and regulations;
- Inspecting correspondence, if any, with relevant licensing or regulatory authorities;
- Communicating identified laws and regulations to the engagement team and remaining alert to any indications of non-compliance throughout our audit; and
- Considering the risk of acts by the Group and parent association which were contrary to applicable laws and regulations, including fraud.

We also considered those laws and regulations that have a direct impact on the preparation of the financial statements, such as tax legislation, pension legislation, the Co-operative and Community Benefit Societies Act 2014, the Co-operative and Community Benefit Societies (Group Accounts) Regulations 1969, the Housing and Regeneration Act 2008 and the Accounting Direction for Private Registered Providers of Social Housing 2022.

In addition, we evaluated the Board's and management's incentives and opportunities for fraudulent manipulation of the financial statements (including the risk of override of controls) and determined that the principal risks were related to posting manual journal entries to manipulate financial performance, management bias through judgements and assumptions in significant accounting estimates, and significant one-off or unusual transactions.

Our audit procedures in relation to fraud included but were not limited to:

- Making enquiries of the Board and management on whether they had knowledge of any actual, suspected or alleged fraud;
- Gaining an understanding of the internal controls established to mitigate risks related to fraud;
- Discussing amongst the engagement team the risks of fraud; and
- Addressing the risks of fraud through management override of controls by performing journal entry testing.

There are inherent limitations in the audit procedures described above and the primary responsibility for the prevention and detection of irregularities including fraud rests with management. As with any audit, there remained a risk of non-detection of irregularities, as these may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal controls.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Use of the audit report

This report is made solely to the Association's members as a body in accordance with Part 7 of the Co-operative and Community Benefit Societies Act 2014 and Chapter 4 of Part 2 of the Housing and Regeneration Act 2008. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members as a body for our audit work, for this report, or for the opinions we have formed.

DocuSigned by:

C86E5ED349AC40D...
Mazars LLP
Chartered Accountants and Statutory Auditor

1st Floor
2 Chamberlain Square
Birmingham
B3 2AX

Date 12/8/2022

**Statement of Comprehensive Income
for the year ended 31 March 2022**

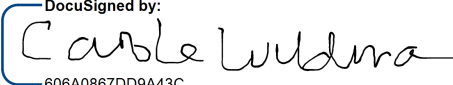
| | Note | Group | | Association | |
|--|----------|---------------|---------------|---------------|---------------|
| | | 2022 £'000 | 2021 £'000 | 2022 £'000 | 2021 £'000 |
| Turnover | 3 | 15,607 | 15,427 | 14,698 | 14,228 |
| Cost of sale | 3 | (562) | (549) | (562) | (549) |
| Operating expenditure | 3 | (12,172) | (10,970) | (11,286) | (10,043) |
| Surplus on disposal of property, plant and equipment | 7 | 366 | 449 | 366 | 449 |
| Operating surplus | | 3,239 | 4,357 | 3,216 | 4,085 |
| Interest receivable | 8 | 15 | 39 | 13 | 37 |
| Interest and financing costs | 9 | (1,735) | (1,733) | (1,735) | (1,733) |
| Surplus/(deficit) on revaluation of investment properties | 15 | 219 | (12) | 219 | (12) |
| Surplus before tax | | 1,738 | 2,651 | 1,713 | 2,377 |
| Taxation | 6 | 0 | (28) | - | (28) |
| Surplus for the year | 5 | 1,738 | 2,623 | 1,713 | 2,349 |
| Actuarial gains/(losses) in respect of defined benefit pension schemes | 12 | 1,209 | (1,306) | 1,209 | (1,306) |
| Total comprehensive income for the year | | 2,947 | 1,317 | 2,922 | 1,043 |

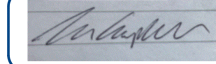
All results relate to continuing activities.

**Statement of Financial Position
as at 31 March 2022**

| | | Group | | Association | |
|--|------|-----------------------|-----------------------|-----------------------|-----------------------|
| | Note | 2022 £'000 | 2021 £'000 | 2022 £'000 | 2021 £'000 |
| Fixed assets | | | | | |
| Intangible assets | 13 | 194 | 262 | 194 | 262 |
| Housing properties | 14 | 82,082 | 81,295 | 82,082 | 81,295 |
| Investment properties | 15 | 13,659 | 13,385 | 13,659 | 13,385 |
| Other property, plant and equipment | 16 | 2,439 | 2,501 | 2,439 | 2,499 |
| | | <u>98,374</u> | <u>97,443</u> | <u>98,374</u> | <u>97,441</u> |
| Current assets | | | | | |
| Inventory | 17 | 2 | 299 | 2 | 299 |
| Trade and other debtors | 18 | 2,315 | 1,763 | 2,219 | 1,692 |
| Cash and cash equivalents | | 6,962 | 9,781 | 6,756 | 9,522 |
| | | <u>9,279</u> | <u>11,843</u> | <u>8,977</u> | <u>11,513</u> |
| Creditors: amounts falling due within one year | 19 | <u>(3,772)</u> | <u>(3,732)</u> | <u>(4,118)</u> | <u>(4,023)</u> |
| Net current assets | | <u>5,507</u> | <u>8,111</u> | <u>4,859</u> | <u>7,490</u> |
| Total assets less current liabilities | | <u>103,881</u> | <u>105,554</u> | <u>103,233</u> | <u>104,931</u> |
| Creditors: amounts falling due after more than one year | | | | | |
| Other creditors | 20 | 67,881 | 71,290 | 67,881 | 71,290 |
| Pension liability | 12 | 997 | 2,208 | 997 | 2,208 |
| | | <u>68,878</u> | <u>73,498</u> | <u>68,878</u> | <u>73,498</u> |
| Capital and reserves | | | | | |
| Share capital | 22 | - | - | - | - |
| Revenue reserves | | 35,003 | 32,056 | 34,355 | 31,433 |
| | | <u>35,003</u> | <u>32,056</u> | <u>34,355</u> | <u>31,433</u> |
| Total capital, reserves and long term creditors | | <u>103,881</u> | <u>105,554</u> | <u>103,233</u> | <u>104,931</u> |

The financial statements on pages 27 to 64 were approved by the Pioneer Group Board on 14 July 2022 and were signed on its behalf by:

DocuSigned by:

 606A0867DD9A43C...
Carole Wildman
 Chair

DocuSigned by:

 84D1E673377F445...
Ian Campbell
 Board Member

DocuSigned by:

 F906366C6A99451...
Martyn Hencher
 Company Secretary

**Statement of Changes in Reserves
as at 31 March 2022**

| | Group | Group | Association | Association |
|---|---|---|---|---|
| | 2022 | 2021 | 2022 | 2021 |
| | Income & Expenditure reserve | Income & Expenditure reserve | Income & Expenditure reserve | Income & Expenditure reserve |
| | £'000 | £'000 | £'000 | £'000 |
| At 1 April | 32,056 | 30,739 | 31,433 | 30,390 |
| Surplus for the year | 1,738 | 2,623 | 1,713 | 2,349 |
| Actuarial gain/(loss) in respect of pension schemes | 1,209 | (1,306) | 1,209 | (1,306) |
| At 31 March | 35,003 | 32,056 | 34,355 | 31,433 |

**Consolidated Statement of Cash Flows
for the year ended 31 March 2022**

| | Note | 2022 £'000 | 2022 £'000 | 2021 £'000 | 2021 £'000 |
|---|------|---------------|----------------|---------------|----------------|
| Net cash generated from operating activities | 23 | | 4,877 | | 4,165 |
| Cash flows from investing activities | | | | | |
| Purchase of property, plant and equipment | | (1,629) | | (1,814) | |
| Purchase of property | | (2,038) | | (2,492) | |
| Proceeds from sale of property, plant and equipment | | 1,228 | | 1,296 | |
| Interest received | | 13 | | 39 | |
| Net cash flows from investing activities | | | (2,426) | | (2,971) |
| Cash flows from financing activities | | | | | |
| Interest paid | | (1,649) | | (1,604) | |
| Repayments of borrowings | | (4,392) | | (1,408) | |
| Grants | | 771 | | 397 | |
| Net cash flows from financing activities | | | (5,270) | | (2,615) |
| Net increase/(decrease) in cash and cash equivalents | | | (2,819) | | (1,421) |
| Cash and cash equivalents at the beginning of year | | | 9,781 | | 11,202 |
| Cash and cash equivalents at 31 March | 23 | | 6,962 | | 9,781 |

1 Legal status

The Pioneer Housing and Community Group Limited (Association) is a registered society under the Co-operative and Community Benefit Societies Act 2014 (28414R) and is a registered provider of social housing (L4118).

The Association has two subsidiaries:

- Compass Support Services Limited is a company limited by guarantee (3506460) and a registered charity (1068324), regulated by the Charity Commission. Its registered office is The Sanctuary, Tangmere Drive, Castle Vale, Birmingham, B35 7PX;
- Merlin Venture Limited is a company limited by guarantee (03615422). Its registered office is Chivenor House, Drem Croft, Castle Vale, Birmingham, B35 7HY. This subsidiary is dormant.

2 Accounting policies

The principal accounting policies are summarised below. They have all been applied consistently throughout the year and to the preceding year.

General information and basis of accounting

The financial statements have been prepared under the historical cost convention, modified to include certain items at fair value, in accordance with March 2018 Financial Reporting Standard 102 (FRS 102) issued by the Financial Reporting Council and comply with the Statement of Recommended Practice for registered social housing providers 2018 (SORP), the Co-operative and Community Benefit Societies Act 2014, the Housing and Regeneration Act 2008 and the Accounting Direction for private registered providers of social housing 2022.

The Pioneer Housing and Community Group is a public benefit entity, as defined in FRS 102 and applies the relevant paragraphs prefixed "PBE" in FRS 102.

Statement of cash flows

The Pioneer Housing and Community Group Limited meets the definition of a qualifying entity under FRS 102 and has therefore taken advantage of the disclosure exemptions available to it in respect of its separate financial statements, which are presented alongside these consolidated financial statements. Exemptions have been taken in relation to the following:

- A statement of Cash Flows has not been presented for the parent company.

Basis of consolidation

The group financial statements consolidate the financial statements of the Association and its subsidiary undertakings drawn up to 31 March each year.

The accounts of the Pioneer Housing and Community Group Limited and Compass Support Services Limited have been prepared on a going concern basis.

The accounts of the Merlin Venture Limited have not been prepared on a going concern basis in 2021 or 2022. The effect of this on the consolidated accounts for the Group is not material.

Acquisitions

Business combinations which are considered to be acquisitions are accounted for under the purchase method. Where necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies used into line with those used by the Group. All intra-group transactions, balances, income and expenses are eliminated on consolidation.

Turnover

Turnover represents rent and service charges receivable (net of rent and service charge losses from voids), management fees, revenue grants and other income. Service charge income is recognised when expenditure is incurred as this is considered to be the point at which the service has been performed and the revenue recognition criteria met.

Service charge sinking funds and service costs

Unutilised contributions to service charge sinking funds and over-recovery of service costs which are repayable to tenants or leaseholders or are intended to be reflected in reductions to future service charge contributions are recognised as a liability in the Statement of Financial Position. The amount included in liabilities in respect of service charge sinking funds includes interest credited to the fund. Where there has been an under-recovery of leaseholders' or tenants' variable service charges and recovery of the outstanding balance is virtually certain, the balance is recognised in the Statement of Financial Position as a trade receivable. Debit and credit balances on individual schemes are not aggregated as there is no right of set-off.

Value Added Tax

A large proportion of the Group's income is exempt from Value Added Tax (VAT), giving rise to a partial exemption calculation. This significantly restricts recovery of VAT incurred on expenditure, which is, therefore, shown VAT inclusive.

Intra-group transactions

The Group parent is the employer of all staff who work on Pioneer and Compass services. Staff working wholly and directly on Compass services are recharged at cost to Compass. Compass bears the risk and reward of the staff, including operational performance and liability for absence. This cost is accounted for directly in the subsidiary rather than being shown as cost and income in the Group parent.

Similarly, the Group parent operates purchase ledger on behalf of Compass and Merlin and recharges the transactions to them at cost. The subsidiaries bear the financial risk and reward of the underlying transactions. This cost is accounted for directly in the subsidiaries rather than being shown as cost and income in the Group parent.

Any outstanding balances are disclosed in note 28.

Where there is a transfer of financial risk and reward between Group members, this is accounted for as an intercompany transaction, with income accounted for in the entity bearing the risk and a corresponding cost in the party procuring the service. Such transactions are disclosed in note 28.

Property, plant and equipment – housing properties

Housing properties are stated at cost less accumulated depreciation and accumulated impairment losses. Cost includes the cost of acquiring land and buildings plus directly attributable development costs. Capitalisation ceases when substantially all the activities that are necessary to get the asset ready for use are complete.

Depreciation is charged to write down the net book value of housing properties to their estimated residual value, on a straight line basis, over their useful economic lives. Depreciation is not charged in the year of acquisition, and is charged in the year of disposal. Freehold land is not depreciated.

Major components

Major components of housing properties, which have significantly different patterns of consumption of economic benefits, are treated as separate assets and depreciated over their expected useful economic lives or the lives of the properties to which they relate, if shorter, at the following annual rates:

| | |
|----------------------------------|-----------|
| Remaining structure – houses | 150 years |
| Remaining structure – flats | 150 years |
| Roofs | 60 years |
| Windows and doors | 30 years |
| Electrics | 30 years |
| Bathrooms | 30 years |
| Bathroom component replacements | 20 years |
| Kitchens | 15 years |
| Boilers | 15 years |
| Remaining central heating system | 30 years |
| Lifts | 30 years |

Improvements

Where there are improvements to housing properties that are expected to provide incremental future benefits, these are capitalised and added to the carrying amount of the property. Any works to housing properties which do not replace a component or result in an incremental future benefit are charged as expenditure in the Statement of Comprehensive Income.

Leaseholders

Where the rights and obligations for improving a housing property reside with the leaseholder or tenant, any works to improve such properties incurred by the Association are recharged to the leaseholder and recognised in surplus or deficit in the Statement of Comprehensive Income along with the corresponding income from the leaseholder or tenant.

Impairment of social housing properties

Properties held for their social benefit are not held solely for the cash inflows they generate and are held for their service potential.

An assessment is made at each reporting date as to whether an indicator of impairment exists. If such an indicator exists, an impairment assessment is carried out and an estimate of the recoverable amount of the asset is made. Where the carrying amount of the asset exceeds its recoverable amount, an impairment loss is recognised in the Statement of Comprehensive Income.

The recoverable amount of an asset is the higher of its value in use and fair value less costs to sell. Where assets are held for their service potential, value in use is determined by the present value of the asset's remaining service potential plus the net amount expected to be received from its disposal. Depreciated replacement cost is taken as a suitable measurement model.

An impairment loss is reversed if the reasons for the impairment loss have ceased to apply and included in the Statement of Comprehensive Income.

Impairment of inventory

Assets held as inventory are assessed for impairment at each reporting date. The carrying value of the asset is compared to the expected selling price, less costs to complete the asset and cost to sell.

If an item of inventory or group of similar items is impaired, the value of the asset is immediately reduced and an impairment loss is recognised in the Statement of Comprehensive Income.

Investment properties

The classification of properties as investment property or property plant and equipment is based upon the intended use of the property. Properties held to earn commercial rentals or for capital appreciation or both are classified as investment properties. Properties that are used for administrative purposes or that are held for the provision of social housing are treated as property plant and equipment. Mixed use property is separated between investment property and property, plant and equipment.

Land is accounted for based on its intended use. Where land is acquired speculatively with the intention of generating a capital gain and/or a commercial rental return it is accounted for as investment property. Where land is acquired for use in the provision of social housing or for a social benefit it is accounted for as property, plant and equipment.

Investment properties are measured at fair value annually with any change recognised in surplus or deficit in the Statement of Comprehensive Income.

Non-housing property, plant and equipment

Non-housing property, plant and equipment is stated at historic cost less accumulated depreciation and any provision for impairment. Depreciation is provided on all non-housing property, plant and equipment, other than investment properties and freehold land, at rates calculated to write off the cost, less estimated residual value, of each asset on a straight-line basis over its expected useful life, as follows:

| | |
|---|----------|
| Office furniture, fixtures and fittings | 4 years |
| Scheme fixtures and fittings | 10 years |
| Office plant & machinery | 4 years |
| Motor vehicle | 4 years |
| Computer equipment | 4 years |
| Freehold offices | 50 years |
| CCTV infrastructure | 4 years |

Intangible assets

Intangible assets are stated at historic cost or valuation, less accumulated amortisation and any provision for impairment. Amortisation is provided on all intangible assets at rates calculated to write off the cost or valuation of each asset on a straight-line basis over its expected useful life, as follows:

| | |
|-------------------|---------|
| Computer software | 4 years |
|-------------------|---------|

Social housing grant and other government grants

Where grants are received from government agencies such as Homes England, local authorities, devolved government agencies, health authorities and the European Commission which meet the definition of government grants they are recognised when there is reasonable assurance that the conditions attached to them will be complied with and that the grant will be received.

Government grants are recognised using the accrual model and are classified either as a grant relating to revenue or a grant relating to assets.

Grants relating to assets are recognised in income on a systematic basis over the expected useful life of the asset. Grants received for housing properties are recognised in income over the expected useful life of the housing property structure. Where a grant is received specifically for components of a housing property, the grant is recognised in income over the expected useful life of the component.

Where the relevant asset is disposed of before the end of its useful life, social housing grant is recycled through a Recycled Capital Grant Fund where this is required by the Recovery of Capital Grants and Recycled Capital Grant Fund General Determination 2017.

A significant portion of the Group's government grant was provided by Castle Vale Housing Action Trust under section 71 of the Housing Act 1988. The Recovery of Capital Grants and Recycled Capital Grant Fund General Determination 2017 does not apply to this grant and, where the relevant property is disposed of before the end of its useful life, the grant is released to the Statement of Comprehensive Income as part of the surplus on disposal.

Grants relating to revenue are recognised in income on a systematic basis over the period in which related costs for which the grant is intended to compensate are recognised. Where a grant is receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support with no future related costs, it is recognised as revenue in the period in which it becomes receivable.

During 2020/21, the association received Financial Assistance from Homes England for discounted property sales made under the Voluntary Right to Buy. This financial assistance was recognised immediately, alongside the sale, in line with this accounting policy. Similarly, grants from Her Majesty's Revenue and Customs under the Coronavirus Job Retention Scheme have been recognised immediately.

Non-government grants

Grants received from non-government sources are recognised as revenue using the performance model. Grants that do not impose specific future performance related conditions are recognised as revenue when received or receivable. Grants that impose specific future performance related conditions are recognised

as revenue only when the performance related conditions are met. Grants received before the revenue recognition criteria are satisfied are recognised as a liability.

Restricted reserves

Where reserves are subject to an external restriction they are separately recognised within reserves as a restricted reserve. Revenue and expenditure is included in surplus or deficit in the Statement of Comprehensive Income and a transfer is made from the general reserve to the restricted reserve.

Leased assets

At inception the Group assesses agreements that transfer the right to use assets. The assessment considers whether the arrangement is, or contains, a lease based on the substance of the arrangement.

Finance leased assets

Leases of assets that transfer substantially all the risks and rewards incidental to ownership are classified as finance leases.

Finance leases are capitalised at commencement of the lease as assets at the fair value of the leased asset or, if lower, the present value of the minimum lease payments calculated using the interest rate implicit in the lease.

Assets are depreciated over the shorter of the lease term and the estimated useful life of the asset. Assets are assessed for impairment at each reporting date.

The capital element of lease obligations is recorded as a liability on inception of the arrangement. Lease payments are apportioned between capital repayment and finance charge, using the effective interest rate method, to produce a constant rate of charge on the balance of the capital repayments outstanding.

Operating leased assets

Leases that do not transfer all the risks and rewards of ownership are classified as operating leases.

Payments under operating leases are charged to surplus or deficit in the Statement of Comprehensive Income on a straight-line basis over the period of the lease.

Interest payable

Borrowing costs are interest and other costs incurred in connection with the borrowing of funds. Borrowing costs are calculated using the effective interest rate, which is the rate that exactly discounts estimated future cash payments or receipts through the expected life of a financial instrument and is determined on the basis of the carrying amount of the financial liability at initial recognition. Under the effective interest method, the amortised cost of a financial liability is the present value of future cash payments discounted at the effective interest rate and the interest expense in a period equals the carrying amount of the financial liability at the beginning of a period multiplied by the effective interest rate for the period.

Pensions

The Association participates in defined benefit and defined contribution pension schemes.

Multi-employer defined benefit pension schemes

The Group participates in two multi-employer schemes where it is possible for individual employers as admitted bodies to identify their share of the scheme's assets and liabilities.

- Social Housing Pension Scheme
- Local Government Pension Scheme

For these schemes amounts charged to operating surplus are the costs arising from employee services rendered during the period and the cost of plan introductions, benefit changes, settlements and curtailments. They are included as part of staff costs. The net interest cost on the net defined benefit liability is charged to revenue and included within interest and financing costs. Re-measurement comprising actuarial gains and losses and the return on scheme assets (excluding amounts included in net interest on the net defined benefit liability) are recognised immediately in other comprehensive income.

Defined benefit schemes are funded, with the assets of the scheme held separately from those of the Group, in separate trustee administered funds. Pension scheme assets are measured at fair value and liabilities are measured on an actuarial basis using the projected unit credit method. The actuarial valuations are obtained at least triennially and are updated at each Statement of Financial Position date.

Defined contribution schemes

The Group participates in defined contribution schemes where the amount charged to surplus or deficit in the Statement of Comprehensive Income in respect of pension costs and other post-retirement benefits is the contributions payable in the year. Differences between contributions payable in the year and contributions actually paid are shown as either accruals or prepayments in the Statement of Financial Position.

Financial instruments

Financial assets and financial liabilities are recognised when the Group becomes a party to the contractual provisions of the instrument.

Financial assets carried at amortised cost

Financial assets carried at amortised cost comprise rent arrears, trade and other receivables and cash and cash equivalents. Financial assets are initially recognised at fair value plus directly attributable transaction costs. After initial recognition, they are measured at amortised cost using the effective interest method. Discounting is omitted where the effect of discounting is immaterial.

If there is objective evidence that there is an impairment loss, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced accordingly.

A financial asset is derecognised when the contractual rights to the cash flows expire, or when the financial asset and all substantial risks and reward are transferred.

If an arrangement constitutes a financing transaction, the financial asset is measured at the present value of the future payments discounted at a market rate of interest for a similar debt instrument.

Financial liabilities carried at amortised cost

These financial liabilities include trade and other payables and interest bearing loans and borrowings.

Non-current debt instruments which meet the necessary conditions in FRS 102 are initially recognised at fair value adjusted for any directly attributable transaction cost and subsequently measured at amortised cost using the effective interest method, with interest-related charges recognised as an expense in interest costs in the Statement of Comprehensive Income. Discounting is omitted where the effect of discounting is immaterial.

A financial liability is derecognised only when the contractual obligation is extinguished, that is, when the obligation is discharged, cancelled or expires.

Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and demand deposits, together with other short term, highly liquid investments that are readily convertible into known amounts of cash and are subject to an insignificant risk of changes in value. It includes cash that has been paid by customers through Allpay and is temporarily held on trust by Allpay.

Business combinations

Combinations carried out at nil consideration are accounted for so that any excess of fair value of the assets received over the fair value of the liabilities assumed is recognised as a gain within the Statement of Comprehensive Income.

Significant management judgements and key sources of estimation uncertainty

The preparation of the financial statements requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses.

The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

Significant management judgements

The following are management judgements in applying the accounting policies of the Group that have the most significant effect on the amounts recognised in the financial statements.

Impairment of social housing properties: the Group has to make an assessment as to whether an indicator of impairment exists. In making the judgement, management considered the detailed criteria set out in the SORP.

Impairment of inventory: the Group has to make an assessment as to the likely selling price of the asset, less further costs to complete and sell. In making the judgement, management considered the evidence of sales which had taken place immediately before and after the year end date.

Government grant: the accounting policy for government grant relies on management's interpretation of legal and contractual provisions relating to those grants.

Capitalisation of property development costs: the Group capitalises development expenditure in accordance with the accounting policies on housing properties and investment properties. Capitalisation requires a range of judgements, such as establishing which associated development costs should be capitalised and which costs should be written off and the likelihood that projects will continue.

Bad debts: management seeks to provide an appropriate bad debt provision for any arrears outstanding at the reporting date. This provision is derived from a combination of specific knowledge on individual cases and a formula which reflects the age and difficulty of collection for types of debt.

Estimation uncertainty

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

Investment property – fair value measurement: management uses valuation techniques to determine the fair value of assets. This involves developing estimates and assumptions consistent with how market participants would price the property. Management base the assumptions on current open market prices as far as possible. Estimated fair values may vary from the actual process that would be achievable in an arm's length transaction at the reporting date.

Defined benefit pension scheme: the Group has obligations to pay pension benefits to certain current and former employees. The cost of these benefits and the present value of the obligation depend on a number of factors, including life expectancy, salary increases, asset valuations and the discount rate on corporate bonds. Management estimates these factors, using information provided by scheme actuaries.

Components of housing properties and useful lives: major components of housing properties have significantly different patterns of consumption of economic benefits and estimates are made to allocate the initial cost of the property to its major components and to depreciate each component separately over its useful economic life. The Group considers whether there are any indications that the useful lives require revision at each reporting date to ensure that they remain appropriate.

3. i) Turnover, operating costs and operating surplus – group

| | 2022 | 2022 | 2022 | 2022 | 2021 | 2021 | 2021 | 2021 |
|--|-----------------|---------------------|------------------------|--------------------------|-----------------|---------------------|------------------------|--------------------------|
| | Turnover | Cost of sale | Operating costs | Operating surplus | Turnover | Cost of Sale | Operating costs | Operating surplus |
| | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 |
| Income and expenditure from social housing lettings | 12,538 | - | (8,915) | 3,623 | 12,150 | - | (7,842) | 4,308 |
| Other social housing activities | | | | | | | | |
| Shared ownership first tranche sales | 703 | (562) | - | 141 | 151 | (124) | - | 27 |
| Total social housing | 13,241 | (562) | (8,915) | 3,764 | 12,301 | (124) | (7,842) | 4,335 |
| Activities other than social housing | | | | | | | | |
| Properties built for sale | - | - | - | - | 560 | (425) | - | 135 |
| Leasehold management | 48 | - | (75) | (27) | 42 | - | (133) | (91) |
| Community regeneration | 1,131 | - | (1,995) | (864) | 1,213 | - | (1,736) | (523) |
| Commercial leases | 82 | - | (37) | 45 | 117 | - | (39) | 78 |
| Home ownership | - | - | (20) | (20) | - | - | (20) | (20) |
| CCTV | - | - | (99) | (99) | - | - | (93) | (93) |
| Castle Vale Stadium | 223 | - | (240) | (17) | 145 | - | (181) | (36) |
| Nursery | 93 | - | (170) | (77) | 308 | - | (383) | (75) |
| Market rent | 789 | - | (322) | 467 | 741 | - | (290) | 451 |
| Development | - | - | (299) | (299) | - | - | (253) | (253) |
| Total activities other than social housing | 2,366 | - | (3,257) | (891) | 3,126 | (425) | (3,128) | (427) |
| Surplus on disposal of property plant and equipment | - | - | - | 366 | - | - | - | 449 |
| Total operating surplus | 15,607 | (562) | (12,172) | 3,239 | 15,427 | (549) | (10,970) | 4,357 |

3. ii) Turnover, operating costs and operating surplus – association

| | 2022 | 2022 | 2022 | 2022 | 2021 | 2021 | 2021 | 2021 |
|---|-----------------|---------------------|------------------------|--------------------------|-----------------|---------------------|------------------------|--------------------------|
| | Turnover | Cost of sale | Operating costs | Operating surplus | Turnover | Cost of sale | Operating costs | Operating surplus |
| | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 |
| Social housing lettings | 12,538 | - | (8,915) | 3,623 | 12,150 | - | (7,842) | 4,308 |
| Other social housing activities | | | | | | | | |
| Shared ownership first tranche sales | 703 | (562) | - | 141 | 151 | (124) | - | 27 |
| Total social housing | 13,241 | (562) | (8,915) | 3,764 | 12,301 | (124) | (7,842) | 4,335 |
| Activities other than social housing | | | | | | | | |
| Properties built for sale | - | - | - | - | 560 | (425) | - | 135 |
| Leasehold management | 48 | - | (75) | (27) | 42 | - | (133) | (91) |
| Community regeneration | 312 | - | (1,279) | (967) | 316 | - | (1,026) | (710) |
| Commercial leases | 82 | - | (37) | 45 | 117 | - | (39) | 78 |
| Home ownership | - | - | (20) | (20) | - | - | (20) | (20) |
| CCTV | - | - | (99) | (99) | - | - | (93) | (93) |
| Castle Vale Stadium | 223 | - | (240) | (17) | 145 | - | (181) | (36) |
| Nursery | 3 | - | 0 | 3 | 6 | - | (166) | (160) |
| Market rent | 789 | - | (322) | 467 | 741 | - | (290) | 451 |
| Development | - | - | (299) | (299) | - | - | (253) | (253) |
| Total activities other than social housing | 1,457 | - | (2,371) | (914) | 1,927 | (425) | (2,201) | (699) |
| Surplus on disposal of property plant and equipment | - | - | - | 366 | - | - | - | 449 |
| Total operating surplus | 14,698 | (562) | (11,286) | 3,216 | 14,228 | (549) | (10,043) | 4,085 |

3. iii) Income and expenditure from social housing lettings – group and association

| | 2022 General needs (social rent) £'000 | 2022 General needs (affordable rent) £'000 | 2022 Housing for older people (social rent) £'000 | 2022 Intermediate rent (mortgage rescue) £'000 | 2022 Intermediate rent (rent to buy) £'000 | 2022 Shared ownership £'000 | 2022 Total £'000 | 2021 Total £'000 |
|---|---|---|--|---|---|--|---------------------------------|---------------------------------|
| Income from lettings | | | | | | | | |
| Rent receivable | 10,738 | 44 | 517 | 13 | 214 | 81 | 11,607 | 11,305 |
| Service charges receivable | 505 | - | 182 | - | - | 5 | 692 | 613 |
| Amortised government grant | 228 | 2 | - | 1 | 3 | 5 | 239 | 232 |
| Net rents receivable | 11,471 | 46 | 699 | 14 | 217 | 91 | 12,538 | 12,150 |
| Other income | - | - | - | - | - | - | - | - |
| Turnover social housing lettings | 11,471 | 46 | 699 | 14 | 217 | 91 | 12,538 | 12,150 |
| Operating expenditure | | | | | | | | |
| Management | (1,709) | (5) | (108) | (2) | (34) | (37) | (1,895) | (1,690) |
| Services | (806) | - | (279) | - | (3) | - | (1,088) | (960) |
| Routine maintenance | (1,938) | (5) | (103) | (1) | (10) | - | (2,057) | (1,812) |
| Planned maintenance | (1,693) | - | (75) | - | - | - | (1,768) | (1,510) |
| Major repairs expenditure | (324) | - | - | - | - | - | (324) | (214) |
| Rent losses from bad debts | (53) | - | (8) | - | 1 | (3) | (63) | (83) |
| Depreciation of housing properties | (1,660) | (11) | - | (3) | (24) | (22) | (1,720) | (1,573) |
| Impairment of housing properties | - | - | - | - | - | - | - | - |
| Total operating expenditure | (8,183) | (21) | (573) | (6) | (70) | (62) | (8,915) | (7,842) |
| Operating surplus on social housing lettings | 3,288 | 25 | 126 | 8 | 147 | 29 | 3,623 | 4,308 |
| Void losses | 60 | - | 5 | - | - | - | 65 | 49 |

4. Units in management – group and association

| | 2022 units | Additions units | Disposals units | 2021 units |
|--|---------------|--------------------|--------------------|---------------|
| Owned and managed | | | | |
| General needs (social rent) | 2,180 | - | (6) | 2,186 |
| General needs (affordable rent) | 7 | - | - | 7 |
| Housing for older people (social rent) | 128 | - | - | 128 |
| Intermediate rent (mortgage rescue) | 2 | - | - | 2 |
| Intermediate rent (rent to buy) | 39 | 23 | - | 16 |
| Shared ownership | 31 | 7 | (1) | 25 |
| Total social housing | 2,387 | 30 | (7) | 2,364 |
| Market rent | 100 | - | - | 100 |
| Total homes for rent | 2,487 | 30 | (7) | 2,464 |
| Retained freeholds | 217 | 2 | (6) | 221 |
| Commercial properties | 4 | - | - | 4 |
| Total | 2,708 | 32 | (13) | 2,689 |

Additions to social housing are new homes developed by the Group.
Further details on disposals is given in note 7.

5. Surplus for the year

Surplus for the year is stated after charging/(crediting):

| | Group | | Association | |
|---|---------------|---------------|---------------|---------------|
| | 2022 £'000 | 2021 £'000 | 2022 £'000 | 2021 £'000 |
| Bad debts | 61 | 60 | 60 | 61 |
| Depreciation of property, plant and equipment | 1,911 | 1,843 | 1,909 | 1,832 |
| Government grants | | | | |
| - Amortised government grants | (239) | (232) | (239) | (232) |
| - Coronavirus Job Retention Scheme | (12) | (103) | (8) | (28) |
| - Other Coronavirus-related support | (20) | (61) | (1) | (4) |
| - Existing grant released on sale of property | - | (43) | - | (43) |
| - For discounts to purchasers under Voluntary Right to Buy and Right to Acquire | - | (103) | - | (103) |
| Auditor's remuneration excluding VAT | | | | |
| - in their capacity as auditors | 23 | 20 | 21 | 18 |
| - in respect of other services | 8 | 9 | 5 | 6 |

6. Tax on surplus on ordinary activities – group and association

| | 2022 £'000 | 2021 £'000 |
|--|-----------------------------|-----------------------------|
| The tax charge comprises: | | |
| Current tax on surplus on ordinary activities | | |
| UK corporation tax | - | 28 |
| Adjustments in respect of prior years | - | - |
| Total current tax | <u>-</u> | <u>28</u> |
| Deferred tax | | |
| Provision at start of period | - | 1 |
| Deferred tax charged for the period | - | - |
| Total deferred tax | <u>-</u> | <u>1</u> |
| Total tax on surplus on ordinary activities | <u><u>-</u></u> | <u><u>28</u></u> |

The difference between the total tax charge shown above and the amount calculated by applying the standard rate of UK corporation tax to the surplus before tax for the association is as follows:

| | 2022 £'000 | 2021 £'000 |
|--|-----------------------------|-----------------------------|
| Surplus on ordinary activities before tax | <u>2,922</u> | <u>1,071</u> |
| Tax on surplus on ordinary activities at standard UK corporation tax rate of 19% (2021: 19%) | 555 | 203 |
| Effects of: | | |
| - Expenses not deductible for tax purposes | 2,555 | 2,243 |
| - Income not taxable in determining taxable surplus | (3,116) | (2,418) |
| - Losses eliminated | 6 | |
| Total tax charge for period | <u><u>-</u></u> | <u><u>28</u></u> |

7. Surplus on disposal of property, plant and equipment – group and association

| | 2022 | 2022 | 2022 | 2021 | 2021 |
|--------------------------|------------|--------------|------------|------------|------------|
| | Proceeds | Cost of | Surplus | Proceeds | Surplus |
| | £'000 | Sale | £'000 | £'000 | £'000 |
| | £'000 | £'000 | £'000 | £'000 | £'000 |
| Right to buy/acquire | 331 | (74) | 257 | 270 | 244 |
| Shared owner staircasing | 126 | (96) | 30 | - | - |
| Voluntary right to buy | - | - | - | 214 | 148 |
| Homebuy redemption | - | - | - | 45 | 45 |
| Minor transactions | 80 | (1) | 79 | 62 | 12 |
| Total disposals | 537 | (171) | 366 | 591 | 449 |

8. Interest receivable

| | Group | | Association | |
|--------------------------------------|-------|-------|-------------|-------|
| | 2022 | 2021 | 2022 | 2021 |
| | £'000 | £'000 | £'000 | £'000 |
| Interest receivable on bank deposits | 15 | 39 | 13 | 37 |

9. Interest and financing costs

| | Group | | Association | |
|---|----------------|----------------|----------------|----------------|
| | 2022 | 2021 | 2022 | 2021 |
| | £'000 | £'000 | £'000 | £'000 |
| On building society and bank loans | (1,688) | (1,710) | (1,688) | (1,710) |
| On finance leases | - | (1) | - | (1) |
| Net interest on defined benefit liability (note 12) | (47) | (22) | (47) | (22) |
| | (1,735) | (1,733) | (1,735) | (1,733) |

10. Staff costs

| | Group | | Association | |
|----------------------------------|---------------|---------------|---------------|---------------|
| | 2022 £'000 | 2021 £'000 | 2022 £'000 | 2021 £'000 |
| FTE | 128 | 131 | 83 | 83 |
| Wages and salaries | 3,969 | 3,649 | 3,031 | 2,684 |
| Social security costs | 379 | 337 | 305 | 267 |
| Pension (service cost – note 12) | 277 | 170 | 239 | 147 |
| Redundancy | 49 | 46 | - | - |
| Total staff costs | 4,674 | 4,202 | 3,575 | 3,098 |

11. Directors' remuneration – group and association

The directors are defined as the members of the Pioneer Group Board, the Chief Executive and the Executive Leadership Team named on page 3 of this report. None of the members of the Board received any remuneration (2021: none).

The aggregate amounts paid to the Executive Leadership Team were:

| | 2022 £'000 | 2021 £'000 |
|---|---------------|---------------|
| Aggregate emoluments payable to directors (including benefits in kind) | 459 | 423 |
| Pension contribution | 40 | 35 |
| Total directors' emoluments | 499 | 458 |
| Total expenses reimbursed to the directors not chargeable to United Kingdom income tax | 3 | 3 |
| Emoluments payable to the highest paid director (excluding pension contributions but including benefits in kind) | 118 | 109 |

The aggregate amount of compensation payable to directors or past directors for loss of office was zero (2021: zero)

The Chief Executive is an ordinary member of the SHPS defined benefit pension scheme, on terms identical to those of all other members. There are no enhanced or special terms.

The full-time equivalent number of staff whose remuneration, including pensions and termination benefits, payable in relation to the period of account fell within each band of £10,000 from £60,000 upwards was:

| | 2022 | 2021 |
|---------------------|------|------|
| £60,000 - £70,000 | - | - |
| £70,000 - £80,000 | 1 | 1 |
| £80,000 - £90,000 | - | 2 |
| £90,000 - £100,000 | 2 | - |
| £100,000 - £110,000 | 1 | 1 |
| £110,000 - £120,000 | - | 1 |
| £120,000 - £130,000 | 1 | - |

12. Retirement benefit schemes – group and association

The Group participates in three pension schemes.

The Group offers

- one open defined contribution scheme
- one open defined benefit scheme (Social Housing Pension Scheme – SHPS)
- one defined benefit scheme, closed to new entrants (Local Government Pension Scheme – LGPS)

The combined impact of all pension schemes on the Group's Statement of Comprehensive Income and Statement of Financial Position is shown below.

Combined sums charged / (credited) to Statement of Comprehensive Income

| | 2022 | 2022 | 2022 | 2021 |
|---|--------------|--------------|----------------|--------------|
| | SHPS | LGPS | TOTAL | TOTAL |
| | £'000 | £'000 | £'000 | £'000 |
| Service cost | 119 | 30 | 149 | 94 |
| Scheme administrative expenses | 5 | 2 | 7 | 7 |
| Net interest expense | 38 | 9 | 47 | 22 |
| Other comprehensive income – actuarial losses / (gains) | (954) | (255) | (1,209) | 1,306 |
| Total cost/(gain) for defined benefit schemes | (792) | (214) | (1,006) | 1,429 |
| Service cost – defined contribution (association) | | | 90 | 53 |
| TOTAL cost/(gain) (association) | | | (916) | 1,482 |
| Service cost – defined contribution (subsidiaries) | | | 38 | 23 |
| TOTAL cost/(gain) (group) | | | (878) | 1,505 |

Combined pension liability

| | 2022 | 2021 |
|--|------------|--------------|
| | £'000 | £'000 |
| Social Housing Pension Scheme | 749 | 1,738 |
| Local Government Pension Scheme | 248 | 470 |
| Total defined benefit pension liability | 997 | 2,208 |

Pension deficit payments for the year were £149,000 for SHPS and £0 for LGPS (2021: £146,000 for SHPS and £0 for LGPS).

The SHPS service cost under FRS 102 was £77,000 higher (2021: £29,000 higher) than would have been recognised under previous UK GAAP. This figure is required to calculate the Santander loan covenant.

Defined contribution schemes

The Group operates a defined contribution retirement benefit scheme for qualifying employees. The total expense charged to the Statement of Comprehensive Income in the period ended 31 March 2022 was £128,000 for the Group (2021: £76,000), of which £90,000 was for the Association (2021: £53,000).

Defined benefit schemes

Social Housing Pension Scheme (SHPS)

The Group participates in the Social Housing Pension Scheme (SHPS), a multi-employer scheme which provides benefits to some 500 non-associated employers. The scheme is a defined benefit scheme in the UK.

The scheme is subject to the funding legislation outlined in the Pensions Act 2004 which came into force on 30 December 2005. This, together with documents issued by the Pensions Regulator and Technical Actuarial Standards issued by the Financial Reporting Council, set out the framework for funding defined benefit occupational pension schemes in the UK.

The last completed triennial valuation of the scheme for funding purposes was carried out as at 30 September 2020. This valuation revealed a deficit of £1.6 billion. A recovery plan has been put in place with the aim of removing this deficit by 31 March 2028. As a result, the Group will pay £1.3 million deficit contributions from 1 April 2022 until 31 March 2028. The payment in 2022/23 will be £194,000, rising by 5.5% a year thereafter.

The scheme is classified as a 'last-man standing arrangement'. Participating employers are legally required to meet their share of the scheme deficit on an annuity purchase basis on withdrawal from the scheme. The Group is potentially liable for other participating employers' obligations if those employers are unable to meet their share of the scheme deficit following withdrawal from the scheme.

The Scheme is classified as a 'last-man standing arrangement'. Therefore the Group is potentially liable for other participating employers' obligations if those employers are unable to meet their share of the scheme deficit following withdrawal from the Scheme. Participating employers are legally required to meet their share of the Scheme deficit on an annuity purchase basis on withdrawal from the Scheme.

For accounting purposes, a valuation of the scheme is carried out with an effective date of 30 September each year. The liability figures from this valuation are rolled forward to 31 March.

The latest accounting valuation was carried out with an effective date of 30 September 2021. The liability figures from this valuation were rolled forward to 31 March 2022.

The liabilities are compared, at the relevant accounting date, with the company's fair share of the Scheme's total assets to calculate the company's net deficit or surplus.

Amounts recognised in the Statement of Comprehensive Income in respect of this scheme:

| | 2022 | 2021 |
|--|--------------|--------------|
| | £'000 | £'000 |
| Service cost | 119 | 75 |
| Scheme administrative expenses | 5 | 6 |
| Net interest expense | 38 | 16 |
| Recognised loss/(gain) in other comprehensive income | (954) | 1,090 |
| Total cost/(gain) relating to this defined benefit scheme | (792) | 1,187 |

Amounts included in the Statement of Financial Position arising from the Group's obligations in respect of this defined benefit scheme:

| | 2022 | 2021 |
|--|--------------|----------------|
| | £'000 | £'000 |
| Present value of defined benefit obligations | (6,913) | (6,964) |
| Fair value of scheme assets | 6,164 | 5,226 |
| Deficit | (749) | (1,738) |

Movements in the present value of defined benefit obligations:

| | 2022 | 2021 |
|--|--------------|--------------|
| | £'000 | £'000 |
| At 1 April | 6,964 | 5,373 |
| Service cost | 119 | 75 |
| Interest cost | 156 | 126 |
| Administrative expenses | 5 | 6 |
| Actuarial losses/(gains) – change in financial assumptions | (691) | 1,530 |
| Actuarial losses/(gains) – change in demographic assumptions | (100) | 23 |
| Actuarial losses/(gains) – due to scheme experience | 453 | (108) |
| Benefits paid and expenses | (64) | (131) |
| Member contributions | 71 | 70 |
| At 31 March | 6,913 | 6,964 |

Movements in the fair value of scheme assets:

| | 2022 | 2021 |
|----------------------------|--------------|--------------|
| | £'000 | £'000 |
| At 1 April | 5,226 | 4,624 |
| Interest on assets | 118 | 110 |
| Return on assets | 616 | 355 |
| Employer contributions | 197 | 198 |
| Member contributions | 71 | 70 |
| Benefits paid and expenses | (64) | (131) |
| At 31 March | 6,164 | 5,226 |

Breakdown of the scheme assets:

| | 2022 | 2021 |
|--|--------------|--------------|
| | £'000 | £'000 |
| Global equity | 1,183 | 833 |
| Absolute return | 247 | 288 |
| Distressed opportunities | 221 | 151 |
| Credit relative value | 205 | 164 |
| Alternative risk premia | 203 | 197 |
| Fund of hedge funds | - | 1 |
| Emerging markets debt | 179 | 211 |
| Risk sharing | 203 | 190 |
| Insurance-linked securities | 144 | 126 |
| Property | 166 | 109 |
| Infrastructure | 439 | 348 |
| Private debt | 158 | 125 |
| Opportunistic illiquid credit | 207 | 133 |
| High yield | 53 | 157 |
| Opportunistic credit | 22 | 143 |
| Cash | 21 | - |
| Corporate bond fund | 411 | 309 |
| Liquid credit | - | 62 |
| Long lease property | 159 | 102 |
| Secured income | 230 | 217 |
| Liability driven investment | 1720 | 1,328 |
| Currency hedging | (24) | - |
| Net current assets | 17 | 32 |
| Total scheme assets at 31 March | 6,164 | 5,226 |

None of the fair values of the assets shown above include any direct investments in the Group's own financial instruments or any property occupied by, or other assets used by, the Group.

Key assumptions used:

| | 2022 | 2021 |
|------------------|-------------|-------------|
| Salary increases | 4.13% | 3.87% |
| Inflation (RPI) | 3.44% | 3.21% |
| Inflation (CPI) | 3.13% | 2.87% |
| Discount rate | 2.78% | 2.22% |

Assumed life expectations on retirement at age 65:

| | 2022 | 2021 |
|----------------------|--------------|--------------|
| | years | years |
| Retiring today | | |
| Males | 21.1 | 21.6 |
| Females | 23.7 | 23.5 |
| Retiring in 20 years | | |
| Males | 22.4 | 22.9 |
| Females | 25.2 | 25.1 |

Local Government Pension Scheme (LGPS)

This scheme is not open to new employees.

The scheme is a defined benefit statutory scheme administered in accordance with the Local Government Pension Scheme Regulations 2013 and currently provides benefits based on career average revalued earnings. The administering authority for the Fund is the London Pensions Fund Authority.

Contributions are set every three years as a result of the actuarial valuation of the Fund required by the Regulations. An actuarial valuation of the Fund was carried out as at 31 March 2019 and has set contributions for the period from 1 April 2020 to 31 March 2023. There are no minimum funding requirements in the LGPS but the contributions are generally set to target a funding level of 100% using the actuarial valuation assumptions. The Fund has a legal charge over nine of the Group's properties.

To assess the accounting value of liabilities as at 31 March 2022, the actuary has rolled forward the values of the 2019 liabilities using financial assumptions that comply with FRS 102. To calculate the asset share, the actuary has rolled forward the 2019 assets, allowing for investment returns (estimated where necessary), contributions paid in and estimated benefits paid from the scheme.

Amounts recognised in the Statement of Comprehensive Income in respect of this scheme:

| | 2022 | 2021 |
|--|--------------|--------------|
| | £'000 | £'000 |
| Service cost | 30 | 19 |
| Scheme administrative expenses | 2 | 1 |
| Net interest expense | 9 | 6 |
| Recognised gain in other comprehensive income | (255) | 216 |
| Total cost/(income) relating to this scheme | 214 | 242 |

Amounts included in the Statement of Financial Position arising from the Group's obligations in respect of this defined benefit scheme:

| | 2022 | 2021 |
|--|--------------|--------------|
| | £'000 | £'000 |
| Present value of defined benefit obligations | (1,683) | (1,713) |
| Fair value of scheme assets | 1,435 | 1,243 |
| Deficit | (248) | (470) |

Movements in the present value of defined benefit obligations:

| | 2022 | 2021 |
|--|--------------|--------------|
| | £'000 | £'000 |
| At 1 April | 1,713 | 1,323 |
| Service cost | 30 | 19 |
| Interest cost | 34 | 31 |
| Change in financial assumptions | (79) | 391 |
| Change in demographic assumptions | - | (14) |
| Experience loss/(gain) on defined benefit obligation | 4 | (18) |
| Benefits paid | (23) | (23) |
| Past service costs, including curtailments | - | - |
| Contributions from scheme participants | 4 | 4 |
| At 31 March | 1,683 | 1,713 |

Movements in the fair value of scheme assets:

| | 2022 | 2021 |
|--------------------------------|--------------|--------------|
| | £'000 | £'000 |
| At 1 April | 1,243 | 1,087 |
| Interest on assets | 25 | 25 |
| Return on assets | 180 | 143 |
| Other actuarial gains/(losses) | - | - |
| Scheme administrative expenses | (2) | (1) |
| Employer contributions | 8 | 8 |
| Member contributions | 4 | 4 |
| Benefits paid | (23) | (23) |
| At 31 March | 1,435 | 1,243 |

Breakdown of the scheme assets:

| | 2022 | 2021 |
|--|--------------|--------------|
| | £'000 | £'000 |
| Equities | 817 | 675 |
| Target return portfolio | 309 | 293 |
| Infrastructure | 146 | 105 |
| Property | 129 | 113 |
| Cash | 34 | 57 |
| Total scheme assets at 31 March | 1,435 | 1,243 |

None of the fair values of the assets shown above include any direct investments in the Group's own financial instruments or any property occupied by, or other assets used by, the Group.

Key assumptions used:

| | 2022 | 2021 |
|-------------------|-------------|-------------|
| Salary increases | 4.25% | 3.85% |
| Pension increases | 3.25% | 2.85% |
| Discount rate | 2.60% | 2.00% |

Assumed life expectations on retirement at age 65:

| | 2022 | 2021 |
|----------------------|--------------|--------------|
| | years | years |
| Retiring today | | |
| Males | 18.1 | 18.0 |
| Females | 24.7 | 24.6 |
| Retiring in 20 years | | |
| Males | 21.6 | 21.5 |
| Females | 24.6 | 24.5 |

Sensitivity analysis

The assumptions used are based on data from the scheme actuaries.

The sensitivity analysis below shows the approximate increase in the Group's liabilities for both schemes as at 31 March 2022 under the following circumstances:

Sensitivity – SHPS

| | Liability £'000 | Change in liability £'000 | Change in liability % |
|---|--------------------|---------------------------------|-----------------------------|
| Base assumptions | 749 | - | - |
| 0.1% decrease in real discount rate | 923 | 174 | 23% |
| 0.1% increase in the salary increase rate | 750 | 1 | 0% |
| 0.1% increase in CPI and RPI | 871 | 122 | 16% |
| 0.1 year increase in life expectancy | 769 | 20 | 3% |

Sensitivity – LGPS

| | Liability £'000 | Change in liability £'000 | Change in liability % |
|---|--------------------|---------------------------------|-----------------------------|
| Base assumptions | 248 | - | - |
| 0.1% decrease in real discount rate | 283 | 35 | 5% |
| 0.1% increase in the salary increase rate | 252 | 4 | 1% |
| 0.1% increase in CPI and RPI | 279 | 31 | 4% |
| 1 year increase in life expectancy | 319 | 71 | 9% |

13. Intangible assets – group and association

Cost

At 1 April 2021

Additions

Disposals

At 31 March 2022

Amortisation

At 1 April 2021

Charge for the year

Disposals

At 31 March 2022

Net book value at 31 March 2022

Net book value at 31 March 2021

Computer Software £'000

800

24

-

824

(538)

(92)

-

(630)

194

262

14. Tangible fixed assets – housing properties – group and association

| | Social housing properties held for letting £'000 | Social housing properties under construction £'000 | Completed shared ownership £'000 | Shared ownership under construction £'000 | Total social housing properties £'000 |
|--|---|---|---|--|--|
| Cost | | | | | |
| At 1 April 2021 | 93,482 | 3,427 | 2,053 | 554 | 99,516 |
| Replacement of components | 814 | - | - | - | 814 |
| Additions | - | 1,887 | - | 86 | 1,973 |
| Disposals | (326) | - | (95) | - | (421) |
| Transfer to inventory (note 17) | - | - | - | (184) | (184) |
| Completed properties | 2,985 | (2,985) | 456 | (456) | - |
| At 31 March 2022 | 96,955 | 2,329 | 2,414 | - | 101,698 |
| Depreciation | | | | | |
| At 1 April 2021 | (18,221) | - | - | - | (18,221) |
| Charge for year | (1,563) | - | (22) | - | (1,585) |
| Disposals | 190 | - | - | - | 190 |
| At 31 March 2022 | (19,594) | - | (22) | - | (19,616) |
| Net book value at 31 March 2022 | 77,361 | 2,329 | 2,392 | - | 82,082 |
| Net book value at 31 March 2021 | 75,261 | 3,427 | 2,053 | 554 | 81,295 |

Housing properties comprise

Freehold

| 2022 £'000 | 2021 £'000 |
|-----------------------|-----------------------|
| 82,082 | 81,295 |

15. Investment properties – group and association

| | Market Rent £'000 | Commercial £'000 | Stadium £'000 | Total £'000 |
|--|-------------------------|---------------------|------------------|----------------|
| Cost | | | | |
| At 1 April 2021 | 11,913 | 348 | 1,174 | 13,435 |
| Additions | 49 | - | 6 | 55 |
| As at 31 March 2022 | 11,962 | 348 | 1,180 | 13,490 |
| Revaluation | | | | |
| As at 1 April 2021 | 1,199 | (75) | (1,174) | (50) |
| Revaluation surplus/(deficit) for year | 207 | 18 | (6) | 219 |
| As at 31 March 2022 | 1,406 | (57) | (1,180) | 169 |
| Net book value at 31 March 2022 | 13,368 | 291 | - | 13,659 |
| Net book value at 31 March 2021 | 13,112 | 273 | - | 13,385 |

The historic cost of market rent investment properties, which is used for calculating the gearing covenant for the Santander loans, is £11,962,000 (2021: £11,913,000). The cumulative revaluation surplus included in the balance at 31 March 2022 is £169,000 (2021: -£50,000).

16.i) Other property, plant and equipment – group

| | Fixtures and fittings £'000 | Plant and machinery £'000 | Motor vehicles £'000 | Computers £'000 | Freehold Premises £'000 | Total £'000 |
|--|--------------------------------------|------------------------------------|----------------------------|--------------------|-------------------------------|----------------|
| Cost | | | | | | |
| At 1 April 2021 | 1,430 | 339 | 73 | 905 | 2,520 | 5,267 |
| Additions | 46 | 32 | 41 | 64 | 9 | 192 |
| Disposals | - | - | (25) | - | - | (25) |
| Reclassification | - | - | - | - | - | - |
| At 31 March 2022 | 1,476 | 371 | 89 | 969 | 2,529 | 5,434 |
| Depreciation | | | | | | |
| At 1 April 2021 | (951) | (239) | (48) | (809) | (719) | (2,766) |
| Charge for the year | (105) | (45) | (19) | (49) | (36) | (254) |
| Disposals | - | - | 25 | - | - | 25 |
| At 31 March 2022 | (1,056) | (284) | (42) | (858) | (755) | (2,995) |
| Net book value at 31 March 2022 | 420 | 87 | 47 | 111 | 1,774 | 2,439 |
| Net book value at 31 March 2021 | 479 | 100 | 25 | 96 | 1,801 | 2,501 |

16.ii) Other property, plant and equipment – association

| | Fixtures and fittings £'000 | Plant and machinery £'000 | Motor vehicles £'000 | Computers £'000 | Freehold Premises £'000 | Total £'000 |
|--|--|--|-------------------------------------|----------------------------|--|------------------------|
| Cost | | | | | | |
| At 1 April 2021 | 1,374 | 327 | 73 | 903 | 2,286 | 4,963 |
| Additions | 46 | 32 | 41 | 64 | 9 | 192 |
| Disposal | - | - | - | - | - | - |
| Reclassification | - | - | (25) | - | - | 25 |
| At 31 March 2022 | 1,420 | 359 | 89 | 967 | 2,295 | 5,130 |
| Depreciation | | | | | | |
| At 1 April 2021 | (895) | (226) | (48) | (808) | (487) | (2,464) |
| Charge for the year | (104) | (45) | (19) | (48) | (36) | (253) |
| Disposal | - | - | 25 | - | - | 25 |
| At 31 March 2022 | (999) | (271) | (42) | (856) | (523) | (2,691) |
| Net book value at 31 March 2022 | 422 | 88 | 47 | 110 | 1,772 | 2,439 |
| Net book value at 31 March 2021 | 479 | 101 | 25 | 95 | 1,799 | 2,499 |

17. Inventory – group and association

| | 2022 £'000 | 2021 £'000 |
|--------------------------------------|-----------------------|-----------------------|
| Inventory – properties held for sale | - | 299 |
| Inventory – Stadium bar | 2 | - |
| Total inventory | 2 | 299 |

Inventory – properties held for sale – group and association

| | Shared ownership first tranche sale £'000 |
|--|--|
| At 1 April 2021 | 299 |
| Additions | 47 |
| Transfer from housing properties (note 14) | 184 |
| Sales | (530) |
| At 31 March 2022 | - |

18. Debtors – amounts falling due within one year

| | Group | | Association | |
|--|---------------|---------------|---------------|---------------|
| | 2022 £'000 | 2021 £'000 | 2022 £'000 | 2021 £'000 |
| Gross rental debtors – current tenants | 464 | 396 | 464 | 396 |
| Gross rental debtors – former tenants | 240 | 218 | 240 | 218 |
| Provision for doubtful debts | (598) | (560) | (598) | (560) |
| Net rental debtors | 106 | 54 | 106 | 54 |
| Gross other debtors | 430 | 379 | 338 | 325 |
| Provision for doubtful debts | (80) | (139) | (79) | (134) |
| Net other debtors | 350 | 240 | 259 | 191 |
| Prepayments and accrued income | 1,859 | 1,469 | 1,814 | 1,432 |
| Intercompany debtors | - | - | 40 | 15 |
| Total debtors due within one year | 2,315 | 1,763 | 2,219 | 1,692 |

The present value adjustment of rental debtors where a repayment schedule is in place is not shown as it is not material.

19. Creditors - amounts falling due within one year

| | Group | | Association | |
|--|---------------|---------------|---------------|---------------|
| | 2022 £'000 | 2021 £'000 | 2022 £'000 | 2021 £'000 |
| Trade creditors | 415 | 108 | 415 | 108 |
| Rent & service in advance | 422 | 503 | 422 | 503 |
| Group intercompany | - | - | 500 | 495 |
| Accruals and deferred income | 941 | 1,087 | 911 | 1,074 |
| Obligations under finance leases (note 24) | 8 | 11 | 8 | 11 |
| Other creditors and accruals | 343 | 367 | 219 | 176 |
| Corporation Tax | - | 28 | - | 28 |
| Loans | 1,407 | 1,392 | 1,407 | 1,392 |
| Government grants | 236 | 236 | 236 | 236 |
| Total creditors due within one year | 3,772 | 3,732 | 4,118 | 4,023 |

20. Other creditors - amounts due after more than one year – group and association

| | 2022 | 2021 |
|---|---------------|---------------|
| | £'000 | £'000 |
| Housing loans | 32,824 | 37,231 |
| Deferred loan arrangement fees | (113) | (160) |
| Leaseholder sinking fund | 692 | 597 |
| Stadium sinking fund | 100 | 73 |
| Obligations under finance leases (note 24) | - | 8 |
| Government grants | 34,345 | 33,541 |
| Recycled Capital Grant Fund | 33 | - |
| Total creditors due after more than one year | 67,881 | 71,290 |

Housing loans – group and association

| | 2022 | 2021 |
|---|---------------|---------------|
| | £'000 | £'000 |
| Repayment schedule | | |
| Between one and two years | 1,488 | 4,407 |
| Between two and five years | 10,008 | 9,730 |
| Between five and ten years | 12,729 | 11,479 |
| In ten years or more | 8,599 | 11,615 |
| Housing loans falling due after more than one year | 32,824 | 37,231 |
| Within one year | 1,407 | 1,392 |
| Total housing loans | 34,231 | 38,623 |

Loans are fixed at rates of between 0.7% and 5.4%, or are variable at margins of between 0.4% and 2.0% above SONIA plus a credit adjustment spread intended to represent the difference between SONIA and LIBOR.

The loans are secured against the Group's housing and investment properties.

Government grants – group and association

The total accumulated amount of capital grant received or receivable at the balance sheet date is £39,787,000 (2021: £38,744,000)

Deferred income – government grants
Social housing grant

At 1 April
Grants receivable
Disposals

At 31 March
Amortisation

At 1 April
Amortisation to Statement of Comprehensive Income
Disposals

At 31 March

Net deferred income – government grants

Due within one year
Due after one year

At 31 March

Of which:

Housing Action Trust grant
Other social housing grant

Total government grant

| | 2022 | 2021 |
|---|---------------|---------------|
| | £'000 | £'000 |
| At 1 April | 38,744 | 37,682 |
| Grants receivable | 1,076 | 1,111 |
| Disposals | (33) | (49) |
| At 31 March | 39,787 | 38,744 |
| At 1 April | 4,967 | 4,741 |
| Amortisation to Statement of Comprehensive Income | 239 | 232 |
| Disposals | - | (6) |
| At 31 March | 5,206 | 4,967 |
| Due within one year | 236 | 236 |
| Due after one year | 34,345 | 33,541 |
| At 31 March | 34,581 | 33,777 |
| Housing Action Trust grant | 29,477 | 29,715 |
| Other social housing grant | 5,104 | 4,061 |
| Total government grant | 34,581 | 33,777 |

Recycled Capital Grant Fund – group and association

| | 2022 | 2021 |
|---|--------------|--------------|
| | £'000 | £'000 |
| As at 1 April | - | - |
| Grants to be recycled from shared owner staircasing | 33 | - |
| Interest accrued | - | - |
| As at 31 March | 33 | - |

21. Financial instruments

The carrying values of the Group and Association's financial assets and liabilities are summarised by category below:

| | Group | | Association | |
|--|---------------|---------------|--------------------|---------------|
| | 2022 | 2021 | 2022 | 2021 |
| | £'000 | £'000 | £'000 | £'000 |
| Financial assets | | | | |
| Measured at undiscounted amount receivable | | | | |
| • Rent arrears and other debtors | 456 | 294 | 365 | 245 |
| • Cash | 6,962 | 9,781 | 6,756 | 9,522 |
| Total | 7,418 | 10,075 | 7,121 | 9,767 |
| Financial liabilities | | | | |
| Measured at amortised cost | | | | |
| • Loans payable (see note 19, 20) | 34,118 | 38,463 | 34,118 | 38,463 |
| Measured at undiscounted amount payable | | | | |
| • Trade and other creditors | 1,892 | 1,884 | 1,739 | 1,680 |
| • Amounts owed to related undertakings (see note 19) | - | - | 500 | 495 |
| Total | 36,010 | 40,347 | 36,357 | 40,638 |

The income, expense, gains and losses in respect of financial instruments are summarised below:

| | Group | | Association | |
|--|--------------|--------------|--------------------|--------------|
| | 2022 | 2021 | 2022 | 2021 |
| | £'000 | £'000 | £'000 | £'000 |
| Interest income and expense | | | | |
| Total interest income for financial assets at amortised cost | - | - | - | - |
| Total interest expense for financial liabilities at amortised cost | 1,735 | 1,733 | 1,735 | 1,733 |
| Total | 1,735 | 1,733 | 1,735 | 1,733 |

22. Share capital - association

| | 2022 | 2021 |
|--|---------------|---------------|
| | Number | Number |
| Ordinary shares of £1 each: | | |
| Allotted, issued and fully paid at 1 April | 15 | 24 |
| Shares issued during year for cash at par | - | 2 |
| Cancelled during the year | - | (11) |
| At 31 March | 15 | 15 |
| Comprising: | | |
| Tenant shareholders | 3 | 3 |
| Community shareholders | 3 | 3 |
| Ordinary shareholders | 9 | 9 |
| | 15 | 15 |

The share capital is raised by the issue of shares with a nominal value of £1 each. The Association's Co-operative and Community Benefit Societies Act status means that the maximum shareholding permitted per member is one share. The Pioneer Group has an open shareholding membership with three classes of membership: tenant, community and ordinary. The shares carry no right to interest, dividend or bonus. Shares are not capable of being withdrawn or transferred and cannot be held jointly. Shareholders have the right to attend or to vote by proxy at any general, special general or extraordinary meeting of the Association.

23. Statement of cash flows - group

| | 2022 | 2021 |
|---|--------------|--------------|
| | £'000 | £'000 |
| Cash flow from operating activities | | |
| Surplus for the year | 2,947 | 1,317 |
| Adjustment for non-cash items: | | |
| Depreciation/impairment of property, plant and equipment | 1,717 | 1,843 |
| (Increase)/decrease in debtors | (254) | (879) |
| Increase/(decrease) in creditors | 863 | (368) |
| Increase in provisions | 122 | 176 |
| Pension costs less contributions payable | (1,258) | 1,181 |
| (Increase)/decrease in fair value of investment property | (219) | 12 |
| Finance lease obligations | (9) | 11 |
| Adjustments for investing or financing activities: | | |
| Surplus on sale of property, plant & equipment | (515) | (659) |
| Government grants utilised in the year | (240) | (163) |
| Interest payable | 1,735 | 1,733 |
| Interest receivable | (13) | (39) |
| | 4,877 | 4,165 |
| Cash and cash equivalents | | |
| Cash at bank and in hand | 6,962 | 9,781 |
| Total | 6,962 | 9,781 |

24. Financial commitments – group and association

| | 2022 | 2021 |
|--|--------------|--------------|
| | £'000 | £'000 |
| Capital commitments are: | | |
| Capital expenditure that has been contracted for but has not been provided for in the financial statements | 3,618 | 2,435 |
| Capital expenditure authorised by the Board but not yet contracted for | 7,818 | 3,405 |

Capital commitments will be funded by existing cash balances and secured borrowing.

Total future minimum lease payments under non-cancellable operating leases are:

| | Group | | Association | |
|----------------------------|--------------|--------------|--------------------|--------------|
| | 2022 | 2021 | 2022 | 2021 |
| | £'000 | £'000 | £'000 | £'000 |
| Payments due: | | | | |
| Within one year | 5 | 8 | 1 | 1 |
| Between one and five years | 17 | 18 | 1 | 2 |
| After five years | 446 | 451 | - | - |
| Total | 468 | 477 | 2 | 3 |

Finance leases – group and association

| | 2022 | 2021 |
|--|--------------|--------------|
| | £'000 | £'000 |
| Repayment schedule | | |
| Between one and two years | - | 8 |
| Between two and five years | - | - |
| In five years or more | - | - |
| Finance leases falling due after more than one year | - | 8 |
| Within one year | 8 | 11 |
| Total finance leases | 8 | 19 |

25. Contingent assets and liabilities

There are no contingent assets or liabilities at the 31 March other than those reported within the financial statements relating to pension fund valuations.

The Group has been notified by the Trustee of the Social Housing Pension Scheme that it has performed a review of the changes made to the Scheme's benefits over the years and the result is that there is some uncertainty surrounding these changes. The Trustee has been advised to seek clarification from the Court on these items. The process is ongoing and the matter is unlikely to be resolved before the end of 2024 at the earliest. It is recognised that this could potentially impact the value of Scheme liabilities, but until Court directions are received, it is not possible to calculate the impact of this issue, particularly on an individual employer, with any accuracy. No adjustment has been made in these financial statements.

26. Relationship between parents and subsidiaries

The Pioneer Housing and Community Group Limited is the group parent. It is controlled by its Board, as disclosed on page 3.

The ultimate controlling party of Compass Support Services Limited is the Pioneer Housing and Community Group Limited. Compass Support Services Limited is not registered with the Regulator of Social Housing.

The ultimate controlling party of The Merlin Venture Limited is the Pioneer Housing and Community Group Limited. The Merlin Venture Limited is not registered with the Regulator of Social Housing.

27. Related parties

During the year two Pioneer Group Board Members were tenants of the Association. They received services on exactly the same basis as any other tenant of the Association. Rent and service charges charged for the year were £9,701 (2021: £4,726) and arrears at 31 March 2022 were nil (2021: nil).

28. Intra-group transactions

Intra-group transactions and outstanding balances at year end are given below.

The most significant item is payment from Pioneer to Compass for delivery of community regeneration activity. This is agreed annually by the Pioneer Group Board and represent specific contributions to the wider regeneration and sustainability of the Castle Vale estate, which will benefit the parent's ability to let homes and sustain tenancies in the long term. Extensive work is undertaken around health, education, family support and employment initiatives. All outstanding balances are expected to be paid in full.

Intra-group transactions were:

| | 2022 | 2022 | 2022 | 2022 |
|--|----------------|----------------|---------------|--------------|
| | Pioneer | Compass | Merlin | Group |
| | £'000 | £'000 | £'000 | £'000 |
| Delivery of community regeneration activity | (400) | 400 | - | - |
| Corporate overheads | 43 | (40) | (3) | - |
| Senior management | 60 | (57) | (3) | - |
| Facilities management | 49 | (49) | - | - |
| Donation | - | - | - | - |
| Other | (2) | 2 | - | - |
| Total intra-group | (250) | 256 | (6) | - |
| Total intra-group turnover | 152 | 402 | - | 554 |
| Total intra-group expenditure | (402) | (146) | (6) | (554) |
| Total intra-group eliminated on consolidation | (250) | 256 | (6) | - |

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| | 2021 Pioneer £'000 | 2021 Compass £'000 | 2021 Merlin £'000 | 2021 Group £'000 |
|--|-----------------------------------|-----------------------------------|----------------------------------|---------------------------------|
| Delivery of community regeneration activity | (300) | 300 | - | - |
| Corporate overheads | 48 | (45) | (3) | - |
| Senior management | 69 | (66) | (3) | - |
| Facilities management | 28 | (28) | - | - |
| Donation | (160) | - | 160 | - |
| Other | (2) | 2 | - | - |
| Total intra-group | (317) | 163 | 154 | - |
| Total intra-group turnover | 145 | 302 | 160 | 607 |
| Total intra-group expenditure | (462) | (139) | (6) | (607) |
| Total intra-group eliminated on consolidation | (317) | 163 | 154 | - |

Intra-group balance sheet items were:

| | 2022 Pioneer £'000 | 2022 Compass £'000 | 2022 Merlin £'000 | 2022 Group £'000 |
|--|-----------------------------------|-----------------------------------|----------------------------------|---------------------------------|
| Debtor/(creditor) balance | 40 | - | (40) | - |
| Debtor/(creditor) balance | (500) | 500 | - | - |
| Total intra-group | (460) | 500 | (40) | - |
| Total intra-group debtors | 40 | 500 | - | 540 |
| Total intra-group creditors | (500) | - | (40) | (540) |
| Total intra-group eliminated on consolidation | (460) | 500 | (40) | - |

| | 2021 Pioneer £'000 | 2021 Compass £'000 | 2021 Merlin £'000 | 2021 Group £'000 |
|--|-----------------------------------|-----------------------------------|----------------------------------|---------------------------------|
| Debtor/(creditor) balance | 15 | - | (15) | - |
| Debtor/(creditor) balance | (495) | 495 | - | - |
| Total intra-group | (480) | 495 | (15) | - |
| Total intra-group debtors | 15 | 495 | - | 510 |
| Total intra-group creditors | (495) | - | (15) | (510) |
| Total intra-group eliminated on consolidation | (480) | 495 | (15) | - |